# ANNUAL REPORT 2016-2017

NORTHEAST STATE

*We're here to get you there*

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***On the Cover:***
*Wellmont Regional Center for the Performing Arts (Top)*
*Calvin and Misty Gobble, Adult Learnder Students (Bottom)*

# Values

Northeast State Community College embraces these three value statements:

## Respect

We value respect and provide an environment of inclusiveness, cooperation, and diversity.

## Responsibility

We value responsibility and promote integrity, accountability, and excellence in teaching, learning, and services.

## Responsiveness

We value responsiveness and facilitate personal, professional, and economic growth.

# Mission

Northeast State is an open-access, public, comprehensive community college that advances the lifelong educational development of the residents of the region and strengthens the economic and social/cultural aspects of the community. To facilitate teaching, learning, service, and student success, the College provides innovative, high-quality, and relevant associate, certificate, and career-focused educational programs and services. Programming and comprehensive support services are offered through varied delivery systems and at multiple sites throughout its primary service area of Carter, Johnson, Sullivan, Unicoi, and Washington counties. Within all aspects of its operations, Northeast State serves the public's interest through the wise use of fiscal, human, and physical resources.

# Our Vision

Northeast State shall be a premier learning-centered institution whose students and graduates are among the best-prepared individuals to meet current and emerging needs.

# An Open Letter to the Community

Dear Friends,

One of my favorite things to do at the start of a fall semester is walk around and talk to students. I get to connect faces and names and learn a bit about what they're studying and what they hope to accomplish. Sometimes, I'll even get a few suggestions about how I can do my job better.

It's just a simple stroll around campus, but it's profound in how it clarifies the College's mission: to provide students with an education so they can become valued employees and solid citizens. Their successes are the measure of the Northeast State's quality.

I have been at Northeast State only a short while, but I have been impressed by the dedicated and hard-working faculty and staff. The students mean the world to them and it shows in how they teach, counsel, and support every individual that enrolls. Equally, I think the faculty and staff would agree that the students inspire and energize us. The stories are endless about their sacrifices, their hard work, and their determination to get an education. It is a privilege to be a part of their success.

The past year for Northeast State has been challenging. Some difficult decisions had to be made to right-size budgets and operations. Ultimately, the College will emerge financially stronger and more efficient.

Northeast State just celebrated its 50th year of serving the community. We look forward to many more years of providing the best education and services possible to our students and supporting workforce development for our business and industry partners in the region.

I hope you will find this report representative of the College's mission. Highlights include a record graduating class, the launch of a U.S. Department of Labor-registered apprenticeship program, and a $160,000 grant for student retention and success.

The achievements of our faculty, staff, students, alumni, and donors are impressive. I hope you share my pride in the College's people and their accomplishments and thank you for your support of Northeast State Community College.

Regards,

James D. King
*Interim President, Northeast State Community College*

# Major Accomplishments

# Goal 1:

## Increase accessibility to educational and public service programs

1. The SAILS program, a state-wide initiative funded by Governor Haslam's budget as part of the Drive to 55, was continued in all high schools in the Northeast State service area and Tennessee Online Public School in 2016-17.

2. The scheduling process across the Blountville and Kingsport campuses was greatly improved by the full implementation of the EMS system for all campus events. This process is also generating more useful and up-to-date calendars for communication with all of the college's stakeholders. Training has also been offered for many on campus in Fall Convocation and individual sessions, and the majority of personnel on campus who schedule venues are now aware of and using the system. Initial feedback is very positive, and will build to further implementation across all Northeast State campus locations.

3. University Parallel Dual Enrollment credits earned and revenue created for the College by term: Fall 2016: 4,054 (total UPDE credits earned) x $166 (Cost per credit hour) Total Revenue Generated: $672,964 Spring 2017: 2,947 (total UPDE credits earned) x $166 (Cost per credit hour) Total Revenue Generated: $489,202 Total Revenue generated for 2016-2017 by UPDE : $1,162,166

4. Employer recruitment visits to the Blountville and Kingsport campuses have increased a total of 79%.

5. Implemented Veterans Academic Success Orientations (VASO)

6. Northeast State registered more new voters this year than it has during any of the previous voter registration drives. The total number of students registered was 158.

7. Construction of science labs and prep room at the Johnson City campus, including hook-ups of lab equipment such as compressor, flask scrubber, etc. Project was substantially complete in August, 2016.

8. An Adult Learner website was created to address issues, concerns and/or questions specific to a non-traditional student.

9. Forty three students were provided counseling in Fall 2016. Seventy seven percent were retained for the Spring 2017 semester.

10. Through scheduling early new student orientation programs during the regular academic year and through the utilization of staff advisors, the Advising Resource Center was able to recognize a savings of $1053 for Summer 2016 enrollment (even though that's not on this AY; it is indicative of the expected savings for Summer 2017 enrollment), $8,121.60 for New Student Orientation programs for Fall 2016 enrollment, and $1809 for Spring 2017 enrollment. Total Savings = $10,983.60

11. Implemented safety training for students through the Environmental Health and Safety Online Training Program. Trained Chemistry Lab students for the Spring 2017 Semester. A total of 179 students covering 17 total classes received the training.

12. Instruction in the use of QuickBooks accounting software was added to the curriculum in response to recommendations by the Business Management Advisory Committee and DACUM results.

13. By using Go Sign Me Up registration system, Workforce Solutions has increased the opportunity to offer continuing education credit without increasing the need for data entry support. Examples include: Faculty and staff used software to register for Educate4Success continuing education credit, and WFS built external partnership with EMERGE of the YWCA to offer ceu credit to attendees.

14. Completed re-design of CSCI program to meet TBR Common Curriculum requirements.

15. Electronic texts were offered in all courses where that option was available from the publishers.

16. With the purchase of microscopes for the Johnson City labs, we were given a discount on the purchase of new microscopes for the Blountville biology labs. The old scopes were overused and in need of replacement.

17. Center for Students with Disabilities expanded the peer tutoring by hiring 6 work study tutors to accommodate students.These students were recommended by professors of various departments.

18. Distance Education Administration promoted the adoption of open source textbooks to reduce overall expenses for students and thereby reduce/remove barriers to success. (PSYC 1030, SOCI 1010, ECON 2010/2020 have all adopted open source etexts.)

# Goal 2:

## Promote student success through enhanced retention, graduation, and career-development efforts

1. The college streamlined the graduation process. Timely personalized communication with each graduation applicant was established.

2. Launched an Advising 101 email series in lieu of in-person academic advisement training for Spring 2016 and Fall 2016 to allow faculty to have more time to allot to academic advisement appointments in support of the mandatory advising initiative.

3. Both the Student Services Division and the Advising Resource Center (ARC), have now established extensive websites to facilitate access to information 24/7.

4. Postage cost savings on graduation. Students previously received up to 3 mailed (USPS) graduation status letters - beginning with Spring 2017 graduation process, only mailed to DENIED students. All other communication is done via their official my northeast state email as well as personal email with information directing them to My.Northeast to obtain information. The amount of diplomas sent out was decreased by at least 50% since allowing students the opportunity to pick up a diploma in person or at a teaching site first.

5. The Tennessee Board of Regents contracted with The College Board to replace ACT COMPASS with the ACCUPLACER test for assessment. The test was customized and staff was trained before launching in December 2016. New testing policies were also implemented with ACCUPLACER.

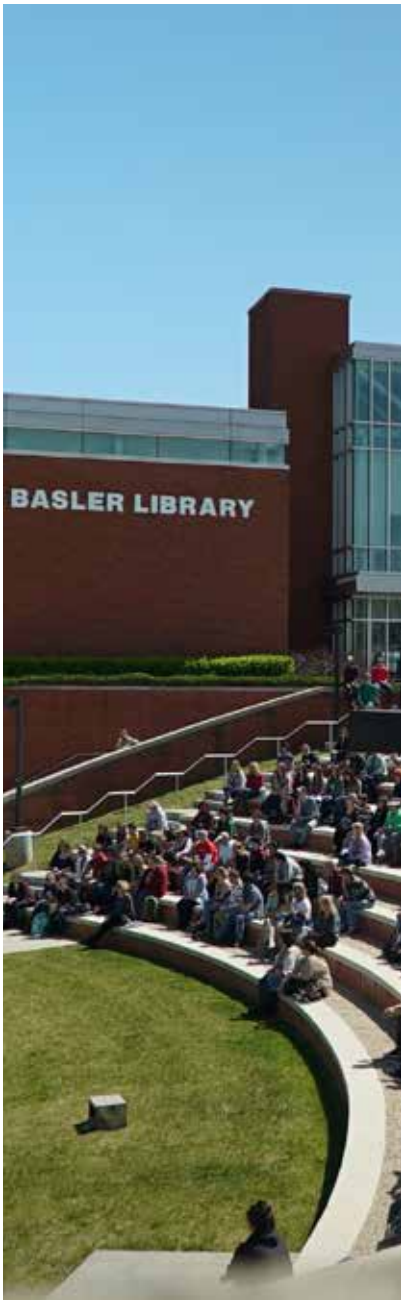
6. Northeast State Community College was named top blood drive sponsor among area colleges and universities at the Marsh Regional Blood Center's annual awards luncheon.

7. As of February 10, 2017, 265 students were awarded Foundation, institutional, and special grant-related scholarships for the 2016-2017 academic year.

8. Established and maintained communication and relationships with Tennessee Promise students and mentors through a variety of community events. Thirty six students volunteered and earned community service hours during last summer's Dog Days of Summer pet adoption event. Nineteen mentors attended Tennessee Promise Mentor meetings this spring to learn more about the services and programs offered at Northeast State.

9. The Learning Center serves NeSCC students at five campuses (Blountville, Kingsport, Elizabethton, Johnson City, and Bristol). The Learning Center logged 2,283 computer logins/paper sign-ins for Fall 2016. This represented an increase over both Fall 2015 and Spring 2016 semesters.

10. Coordinated the Support 13 campaign November 28, 2016, through January 3, 2017. The Support 13 initiative provided awareness of the Northeast State services and programs that are financially supported by Student Activity Fee funds and not by tuition dollars, state appropriations, or institutional funds. 4.39% of the student body responded with 85.5% of the respondents indicating support of a $13 fee increase.



# Goal 3:

## Provide quality programs and services that are recognized for excellence

1. EmPower TN. project for Campus Exterior Lighting. Campus Exterior Lighting will be replaced with energy-efficient fixtures and controls. Received State Building Commission Approval on March 9, 2017.

2. Wrapped up a year-long celebration of the College's 50th anniversary. More than 20 special events were held throughout the year to commemorate the occasion.

3. Implemented Mention, a social media monitoring system. The system monitors web pages, news feeds, Facebook, Twitter, blogs, images, videos, and forums for mentions and conversations about the college. Soon the system will monitor LinkedIn. Through a dashboard, alerts are set up to monitor general and specific comments about the college. The comments are filtered according to sentiment, so Community Relations staffers know what people are saying about the College and whether these conversations are positive or negative.

4. Evening Services created the Adjunct Faculty Resources webpage replacing the hard copy of the Adjunct Faculty Handbook in an effort to reduce printing costs, to provide a more efficient means of maintaining the document, and to simplify the acquisition of information for adjunct faculty.

5. Recruitment activities for adjunct faculty and changes to advertising mediums were made in an effort to solicit for disciplines that are difficult to staff and for an overall increase in adjunct applicants. Changes included online advertisements through TBR jobs, attended job and career fairs, arranged an Adjunct Recruiting Open House, ran advertisements online to reduce newspaper costs, worked with Marketing to advertise through social media, revised recruitment flyers, and developed and distributed a list of contacts to enable the deans to reach out to colleges and businesses for specific staffing needs.

6. Total renovation of General Studies restrooms C2304 and C2306. Project included production of all construction documents (see attached), floor drain repairs, and new tile, fixtures, partitions, lavatories, and associated accessories. Project completed August, 2016.

7. Construction of outdoor classroom near the wellness trail. Project included the installation of 16 benches and a lectern. Project completed in October, 2016.

8. Expanded the Performing Arts SAF allocation to Performing and Visual Arts to include Echoes & Images Literary Magazine funding so that the magazine will not have to compete with the clubs for funding in the future. Echoes & Images is a vital and valued part of student life and campus traditions.

9. Replaced all exterior glass of the Faculty Building with new tinted, low-E glass to reduce solar exposure and allow more consistent and comfortable space temperatures to be maintained. Project was substantially complete in September, 2016.

10. Promoted awareness of the Safe Northeast campus initiative by distributing (face to face) over 500 Safe Northeast bags of resource materials to all full- and part-time faculty and staff at all sites.

# Goal 4:

## Demonstrate institutional accountability, resourcefulness, and efficiency through the continuous assessment, planning, and implementation process

1. Improved the process for completing TBR Financial Statements by instituting procedures that follow best practices for ensuring accuracy of statements and improved efficiencies.

2. All student files from 1966-2003 scanned into Banner Document Management. 2013 to present all student files are electronically scanned into BDM. Began scanning 2004-2013 files in BDM.

3. A procedure was developed to establish and maintain electronic records in keeping with TBR policy which vastly increased efficiency in processes.

4. Science faculty greatly reduced the amount of paper used by utilizing computerized forms, class materials, etc.

5. Evening Services established standard Google accounts for each site in order to embed Google calendars on their respective webpages. This process provided a means to eliminate fixed calendars and the need for continual uploading of changes, providing an up-to-date view of activities at each campus. Training was conducted for each site's representative in order to establish continuity and consistency.

6. Financial Aid removed several of the hurdles when awarding Tennessee Promise funds. Spring of 2016 it took 8 full days to award Promise student funding. Spring of 2017 it took 8 hours to award 98% of the Promise students.

7. Facilitated design and implementation of a web-based Program Book for the Honors Convocation ceremony that reduced printing costs by nearly $2,000. The full Program Book was available for download at www.NortheastState.edu/Honors2017, while a one-page Order of Events was available for each guest during the ceremony.

8. The Director of the Kingsport Center for Higher Education proposed, initiated, and created the Fall 2016 Faculty Satisfaction and the Student Satisfaction and Marketing surveys for the Division of Evening and Distance Education. This initiative has streamlined processes and reduced printing costs across the division.

9. NeSCC worked to submit its Fifth-Year Interim Report and its Five-Year QEP Impact Report as part of its compliance with SACSCOC accreditation requirements, which resulted in zero recommendations (no findings of non-compliance).

10. NeSCC worked to compile and submit a SACSCOC Substantive Change Report for Off-campus Instructional Sites that resulted in zero recommendations (no findings of non-compliance) with the requirements or standards.

11. NeSCC planned and prepared for the SACSCOC Substantive Change Committee to visit and evaluate NeSCC's off-campus instructional sites. The visit was very successful and resulted in a preliminary report from the site committee that they found no issues of non-compliance.

12. Northeast State partnered with ETSU for an NSF ATE Insight Grant proposal. If the proposal is accepted by the National Science Foundation, the grant will begin in fall 2017. The purpose of the grant is to provide support for the new high school STEM Academy that will have its first class at the Johnson City campus in fall 2017.

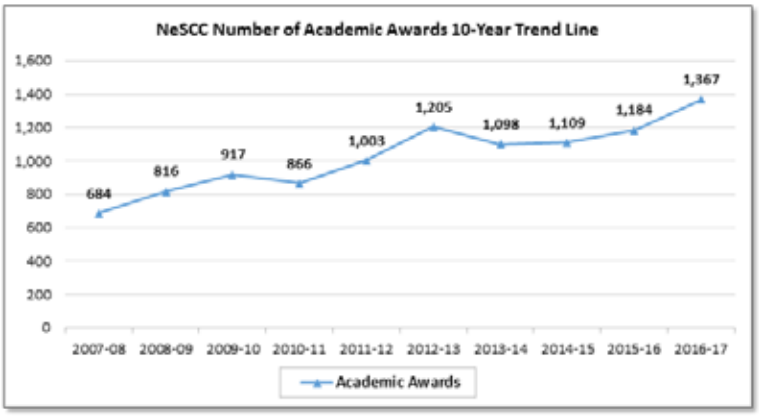
13. The Kingsport Center for Higher Education was awarded Foundation grant monies in the amount of $4,000 to add a small park area in the green space across the street. This area will offer an outdoor space for Northeast State at Kingsport students while creating a more campus-like atmosphere among the five buildings. To this effort, the City of Kingsport agreed to donate the use of the land and $5,000 for landscaping, excavation, and labor expenses. The groundbreaking is tentatively scheduled for the beginning of March.

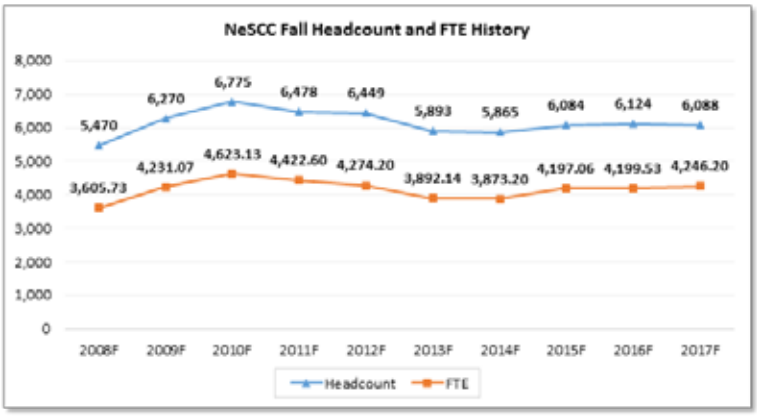
14. Grant Development staff implemented Post-Award Orientation meetings for each funded project.

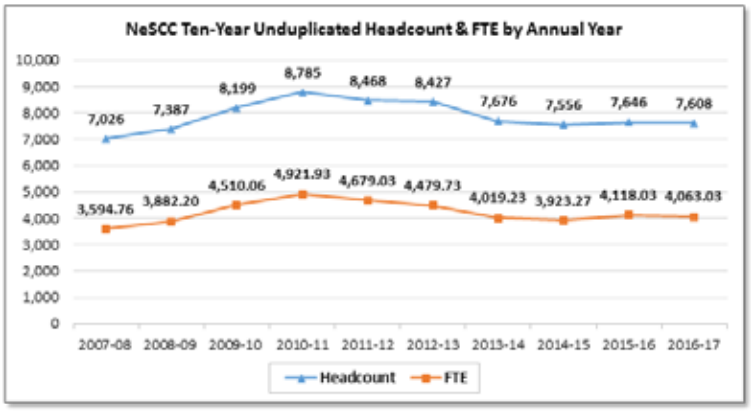
15. The Transfer Center coordinated 92 four-year university visits by 10 different universities as of 6/23/17. Additionally, the Transfer Center was utilized by Northeast State faculty/staff for 44 meetings, information sessions, or advising sessions.

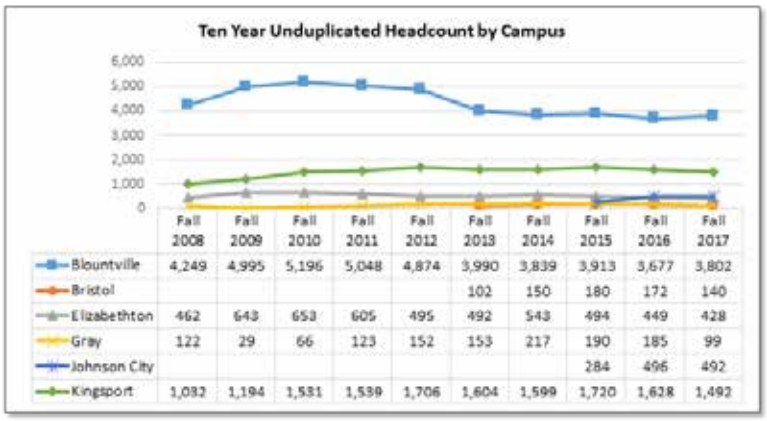
# Charts & Graphs:

## Graphs illustrating number of graduates, headcounts, retention rates, and graduation rates

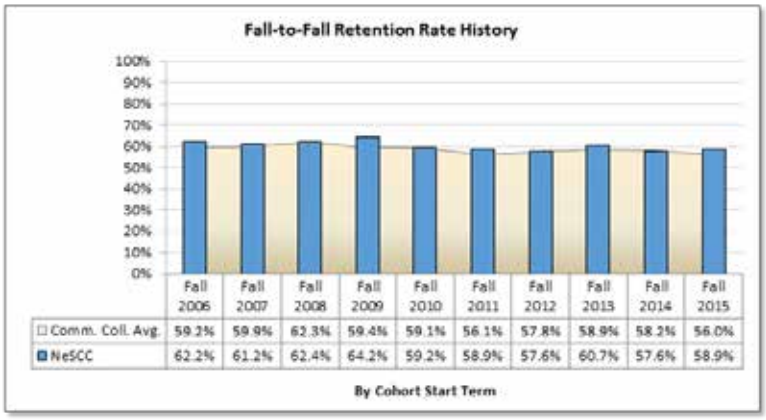


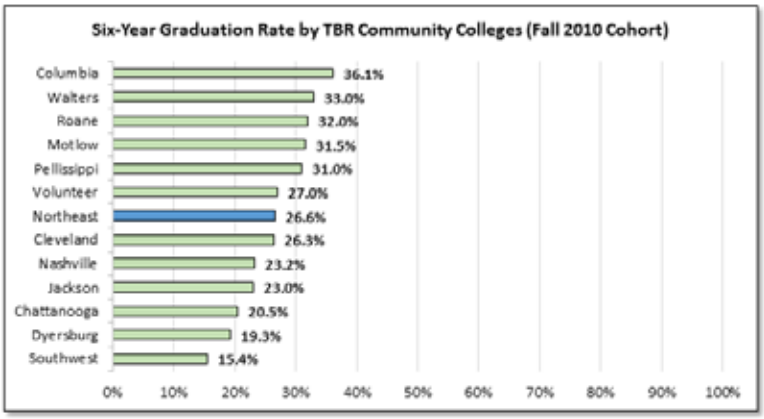



| | Fall 2008 | Fall 2009 | Fall 2010 | Fall 2011 | Fall 2012 | Fall 2013 | Fall 2014 | Fall 2015 | Fall 2016 | Fall 2017 |
|---|---|---|---|---|---|---|---|---|---|---|
| Blountville | 4,249 | 4,995 | 5,196 | 5,048 | 4,874 | 3,990 | 3,839 | 3,913 | 3,677 | 3,802 |
| Bristol | | | | | | 102 | 150 | 180 | 172 | 140 |
| Elizabethton | 462 | 643 | 653 | 605 | 495 | 492 | 543 | 494 | 449 | 428 |
| Gray | 122 | 29 | 66 | 123 | 152 | 153 | 217 | 190 | 185 | 99 |
| Johnson City | | | | | | | | 284 | 496 | 492 |
| Kingsport | 1,082 | 1,194 | 1,531 | 1,539 | 1,706 | 1,604 | 1,599 | 1,720 | 1,628 | 1,492 |




| | Fall 2006 | Fall 2007 | Fall 2008 | Fall 2009 | Fall 2010 | Fall 2011 | Fall 2012 | Fall 2013 | Fall 2014 | Fall 2015 |
|---|---|---|---|---|---|---|---|---|---|---|
| Comm. Coll. Avg. | 59.2% | 59.9% | 62.3% | 59.4% | 59.1% | 56.1% | 57.8% | 58.9% | 58.2% | 56.0% |
| NeSCC | 62.2% | 61.2% | 62.4% | 64.2% | 59.2% | 58.9% | 57.6% | 60.7% | 57.6% | 58.9% |

By Cohort Start Term



# Highlights

## College celebrates record number of graduates

Northeast State celebrated a record number of graduates receiving degrees and certificates at the 2017 spring commencement.

The 2017 graduating class of 1,475 students represents the largest class in the College's history. That total represents a 25 percent increase over last year's graduating class of 1,184 students. Previously, the largest class was 1,205 in 2013. The College will award a total of 1,675 associate degrees, technical certificates, and academic certificates. This class features 177 students graduating cum laude with grade point averages (GPAs) of 3.49 to 3.74, 100 students graduating magna cum laude with GPAs of 3.75 to 3.89, and 99 students graduating summa cum laude with GPAs of 3.90 to 4.0. The graduating class also included 186 Tennessee Promise scholarship recipients.

Kerri E. Jones, a 2017 graduate, and the College's 2016-2017 Outstanding Student Award winner delivered the commencement address. Jones is graduating summa cum laude with an associate of science degree in Biology.

A 2015 graduate of Sullivan Central High School, she was a member of the first class of high school students receiving the Tennessee Promise scholarship. Jones is currently attending Belmont University College of Pharmacy and working on her doctorate in pharmacy as part of Belmont's Class of 2021.

The ceremony was held at the East Tennessee State University/Mountains State Health Alliance Athletic Center on the campus of ETSU in Johnson City.

## College lands $159,999 THEC grant

Northeast State received a Tennessee Promise Forward grant from the Tennessee Higher Education Commission (THEC) to expand academic and advising programs. THEC $159,999 to the College to help with student success and retention.

Northeast State used the funds to expand its successful peer mentoring program. The College posted a retention rate of 84.2 percent for all Tennessee Promise students, an increase from the previous year's retention rate of 78 percent.

Grant funds helped mentors use interactive technology including personalized text messages and push notifications to alert students of academic and financial aid deadlines. Northeast State also continued its required freshman success course Education 1030 with an added layer of mentor support for Tennessee Promise students.

Jane Honeycutt, director of the TN Promise Mentoring program at Northeast State, said the grant represented a new way of engaging students to aid both retention and provide a sense of community.

“This year we had additional time to talk with students about the mentoring process and get them involved,” she said. “Students respond really well to electronic communication so the Keeping Our Promise mobile app will continue to be a critical engagement tool for us.”

Northeast State piloted the Tennessee Promise mobile app, powered by ModoLabs, last year. The free app provides electronic access to the College’s calendar, campus maps, list of student advisors, and upcoming events.

The Tennessee Promise Forward grant program began in 2015 with the goal of retaining Tennessee Promise students at community colleges. The program was initially funded through a College Access Challenge Grant from the U.S. Department of Education. The College’s Office of Grant Development applied for the second phase of the grant in the first week of July.

First-year TN Promise students meet with their mentors every two weeks during the first critical 10 weeks of class and once per month thereafter. During the first year of Tennessee Promise, Northeast State recruited 27 student mentors to work with incoming students. That number nearly doubled to 50 mentors for fall 2016.

## Northeast State students, alumni win big at Kennedy Festival

With the impressive productions of *One Flew Over the Cuckoo's Nest* and *She Kills Monsters*, Northeast State Theatre participants made their mark as nominees and winners at the prestigious Kennedy theatre festival theater competition.

Theatre students and alumni received a record number of nominations to the Kennedy Center American College Theatre Festival (KCACTF) Region IV competition held in February 2017 at Georgia Southern University. The competition recognizes the best theatre work of two- and four-year colleges across the Southeast.

"We are very proud of our students and recent alumni that participated in the KCACTF Region IV festival," said Brad McKenzie, instructor and technical director of Northeast State Theatre. "Our students carried themselves with confidence and professionalism the entire conference."

Northeast State alumnus Dustin Lawson won 1st place in Allied Design and Crafts for his work on *She Kills Monsters*. Lawson also received a Don Childs Stagecraft Institute of Las Vegas award. That award qualified him to take a master class with industry professionals in Las Vegas.

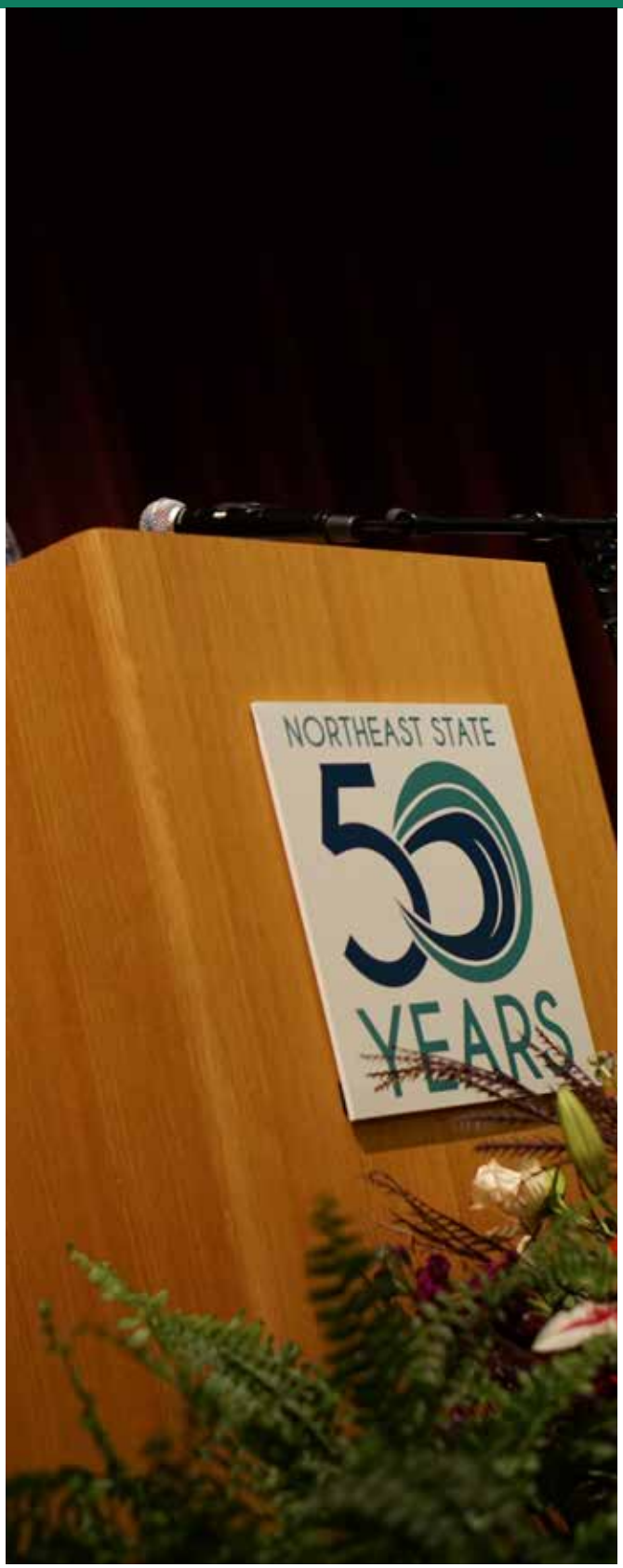
Northeast State student and Theatre major Shelby Ashley won a 1st place award in the Weiss Lighting Design category. Ashley created a lighting design project from sketch to stage the play *Sunday in the Park with George*.

Northeast State students Madison Grace Phillips and Hayley Forbes received Irene Ryan Acting nominations for their work in Monsters. Alumna Meredith Muse also won a nomination for her role of Nurse Ratchet in Cuckoo.

"It was nothing short of a life-changing experience for me," said Forbes. "It has lit a fire in my soul to delve deeper into this incredible world of theatre."

Also, Andrea Marshall received an Honorable Mention Weiss Costume Design Award while Andrea Greer received an Honorable Mention Weiss Set Design Award.

The College's Theatre Department has established a strong record of student and faculty excellence. KCACTF proctors have nominated more than 20 Northeast State students for awards during the past five years alone.




## Northeast State wraps up 50th anniversary

Northeast State wrapped up its 50th anniversary on Dec. 2, 2016 by burying a time capsule adjacent to the Wayne G. Basler Library.

The celebration ended a year-long calendar of events that included concerts, fund-raising events, alumni gatherings, and a homecoming finale. Every month of the year sported at least one event and each of Northeast State's campuses hosted an event in recognition of the college's 50th anniversary.

The time capsule contained an assortment of items including a copy of the Northeast State's first catalog, a flash drive, a selfie stick, a photo of the College's first administrative staff, a 50th anniversary pin, and campaign buttons from the Donald Trump and Hilary Clinton presidential campaigns.

Northeast State began in 1966 as a vocational school with two buildings, six programs, and 35 students. Since that time, the College has evolved into a comprehensive community college with multi-campuses and more than 150 programs. The school currently enrolls more than 6,000 students.

The school was first named Tri-Cities Area Vocational-Technical School in 1966, Tri-Cities Regional Vocational-Technical School in 1970, Tri-Cities State Technical Institute in 1978, Northeast State Technical Community College in 1990, and Northeast State Community College in 2009.

The school received its first accreditation in 1972 from the Southern Association of Colleges and Schools and in 1983 it officially became part of the State University and Community College System of Tennessee.

Northeast State Community College
Placed here in honor of our 50th Anniversary
December 2, 2016

## RCAM launches registered apprenticeship program

Northeast State's Regional Center for Advanced Manufacturing launched its registered apprenticeship program in May 2017, partnering with Kingsport's Silgan Closures.

RCAM is a registered apprenticeship sponsor, meaning it can put together a training package – per U.S. Department of Labor guidelines – for companies of any size. This training is especially valuable for small- and mid-size companies that might not otherwise be able to offer or sustain an apprenticeship program.

"We're able to put DOL registered apprenticeship structure together for them and deliver it as a turn-key package," said Jeff Frazier, RCAM dean. "We can offer it to any size company whether it has one apprenticeship or 20. This allows them to take advantage of the same level of training available to Fortune 500 companies."

Four Silgan employees will participate in the four-year program, receiving classroom instruction from the College's Regional Center for Advanced Manufacturing (RCAM) and paid on-the-job training from Silgan. At the end of the program, the workers receive a DOL certificate of completion.

The Silgan employees will be enrolled in RCAM's mechatronics technician program. Mechatronics technicians perform critical maintenance and repairs on complex systems that use robotics, Programmable Logic Controllers (PLCs), hydraulics/pneumatics, and electrical/electronic circuits.

According to the DOL, the apprenticeship benefits are substantial – companies that use such programs can diversify their workforce, improve productivity and profitability, standardize training, reduce turnover, receive tax credits, and more.

From careers in healthcare, energy and IT, to manufacturing, transportation and more, Registered Apprenticeship has dramatically impacted the lives, careers, and opportunities for millions of workers, and more than 150,000 businesses over the last 75 years.

# Financial Summary 2016-2017

## Liquidity Ratio

| | |
|---|---|
| Total Current Assets, Net | $ 7,806,927.60 |
| Total Current Liabilities | 7,950,270.22 |

## Operating Expenses - Natural Classification

| | |
|---|---|
| Salaries and wages | $ 23,261,308.00 |
| Benefits | 8,657,002.47 |
| Utilities, supplies, and other services | 9,103,618.51 |
| Scholarships and fellowships | 5,890,442.65 |
| Depreciation expense | 1,744,215.09 |
| Total Operating Expenses | 48,686,586.72 |

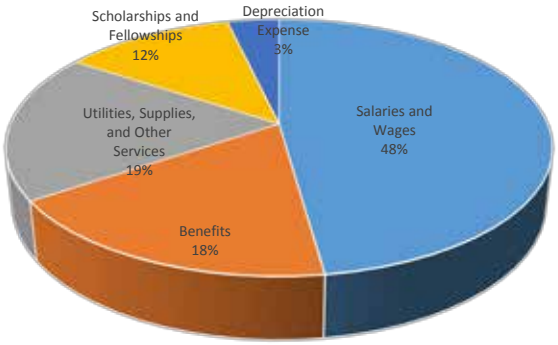
## Total Revenues

| | |
|---|---|
| Tuition and Fees | $18,447,354.58 |
| Auxiliary | 184,641.96 |
| Operating Grants and Contracts | 7,904,025.78 |
| Other Operating Revenues | 298,947.30 |
| State Appropriations | 16,185,575.00 |
| Gifts | 274,931.78 |
| Non-Operating Grants and Contracts | 2,276,779.46 |
| Investment Income | 29,611.82 |
| Capital Appropriations | 2,988,936.60 |
| Capital Grants and Gifts | 75,092.66 |

## Expenses

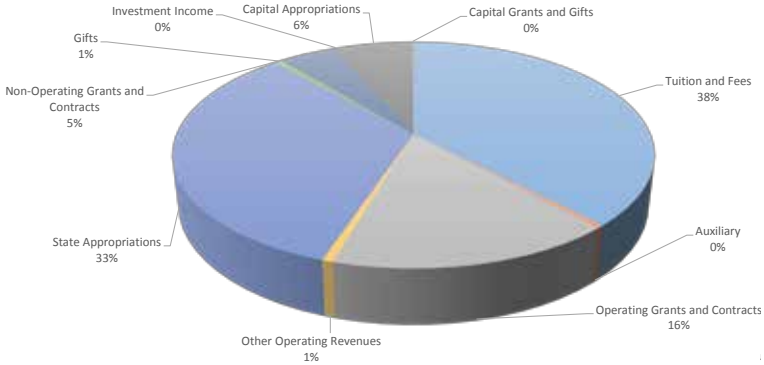
| | |
|---|---|
| Instruction | $19,880,969.46 |
| Public Service | 170,022.65 |
| Academic Support | 4,468,108.57 |
| Student Services | 4,980,755.67 |
| Institutional Support | 5,640,891.90 |
| Physical Plant | 5,951,741.36 |
| Scholarships and Fellowships | 5,819,882.02 |
| Depreciation Expense | 1,774,215.09 |

## Operating Expenses Natural Classification



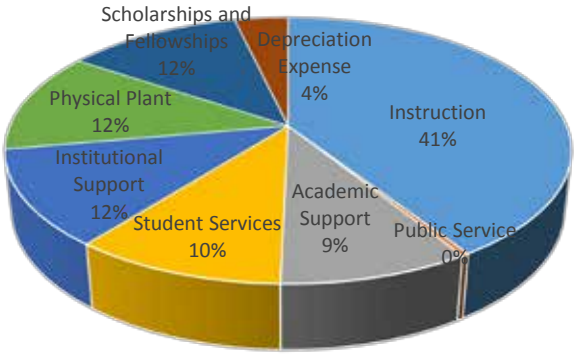

- Salaries and Wages
- Utilities, Supplies, and Other Services
- Depreciation Expense
- Benefits
- Scholarships and Fellowships

## Total Revenue




- Tuition and Fees
- Auxiliary
- State Appropriations
- Gifts
- Capital Appropriations
- Capital Grants and Gifts
- Operating Grants and Contracts
- Other Operating Revenues
- Non-Operating Grants and Contracts
- Investment Income

## Expenses: Functional Classification




- Instruction
- Public Service
- Academic Support
- Student Services
- Institutional Support
- Physical Plant
- Scholarships and Fellowships
- Depreciation Expense

# 2015-16 Northeast State Grant Awards

| Project Title | Funding Agency | Grant Award | Start/End Dates | Available 2016-2017 |
|---|---|---|---|---|
| Tennessee Promise - Keeping Our Promise Peer Mentoring Program 2.0 | Tennessee Higher Education (THEC) | 159,999.84 | 9/15/2016 - 6/1/2018 | 79,999.92 |
| Adult Education Testing | Tennessee Department of Labor and Workforce Development | 65,955.00 | 9/15/2016-6/30/2017 | 65,955.00 |
| Adult Education Participant Services | Tennessee Department of Labor and Workforce Development | 20,000.00 | 3/10/2017 - 6/30/2017 | 20,000.00 |
| Adult Education Program | Tennessee Department of Labor and Workforce Development | 867,732.00 | 7/1/2016-6/30/2017 | 867,732.00 |
| Adult Education Curriculum | Tennessee Department of Labor and Workforce Development | 89,955.00 | 2/15/2017 - 6/30/2017 | 89,955.00 |
| Perkins IV Basic Grant | Tennessee Board of Regents (TBR) | 97,756.61 | 7/1/2016-6/30/2017 | 97,756.61 |
| Regional Roadmap 2: Down the Road to a Healthier Appalachia | Tennessee Institute of Public Health at East Tennessee State University (TN IPH) | 2,500.00 | 6/1/2016 - 2/28/2017 | 2,500.00 |
| Perkins IV Reserve Grant | Tennessee Board of Regents | 45,000.00 | 7/1/2016 - 6/30/2017 | 45,000.00 |
| Live and Achieve | NeSCC Foundation | 5,000.00 | 7/1/2016 - 6/30/2017 | 5,000.00 |
| KCHE Parklet Project | NeSCC Foundation | 4,000.00 | 12/1/2016 - 6/30/2017 | 4,000.00 |
| Career Discovery: Inspiring Success for the 21st Century | NeSCC Foundation | 4,000.00 | 12/1/2016-6/30/2017 | 4,000.00 |
| Rape/Violence Prevention - Sullivan County Spring 2017 "Consent" Campaign | Sullivan Co. Health Dept. | 1,000.00 | 1/17/2017 - 4/30/2017 | 1,000.00 |
| 2017 Summer Bridge Program | Tennessee Higher Education (THEC) | 7,410.00 | 6/1/2017 - 7/31/2017 | 7,410.00 |
| MATH 1530 Course Revitalization | Tennessee Board of Regents (TBR) | 30,000.00 | 5/1/2016 - 1/1/2017 | 30,000.00 |
| **TOTAL** | | **1,400,308.45** | | **1,320,308.53** |

| CONTINUING AWARDS (Awarded prior to 2016-17) | | | | |
|---|---|---|---|---|
| **Project Title** | **Funding Agency** | **Grant Award** | **Start/End Dates** | **Available 2016-2017** |
| Job Ready, Willing and Able | Wal-Mart/American Association of Community Colleges | 150,000.00 | 7/1/2014 - 6/30/2017 | 50,000.00 |
| Southeastern Economic and Education Leadership consortium (SEELC) Consortium (Pellissippi State Community College, Lead ) | U.S. Dept. of Labor (DOL) Trade Adjustment Assistance Community College and Career Training (TAACCCT) | 1,863,419.00 | 10/1/2013 - 9/30/2017 | 103,989.00 |
| Rx TN Healthcare Consortium (Roane State Community College, Lead) | U.S. Dept. of Labor (DOL) TAACCCT | 590,108.00 | 10/1/2012 - 9/30/2016 | 71,909.00 |
| TN Community College Space Consortium (Vanderbilt University, Lead) | National Aeronautics and Space Administration (NASA) Office of Education (OE) | 85,887.00 | 9/9/2014 - 8/31/2017 | 45,574.00 |
| Integrating Soft/Entrepreneurial Skills-Cybersecurity | National Science Foundation (NSF) | 190,733.00 | 3/1/2016 - 2/28/2018 | 97,360.00 |
| TRiO Student Support Services | U.S. Department of Education (ED) | 1,354,930.00 | 9/1/2015 - 8/31/2017 | 286,094.00 |
| Skilled Workers Get Jobs 2.0 - Appalachian Impact (Asheville-Buncombe Tech, Lead) | National Science Foundation (NSF) | 58,493.40 | 3/1/2016 - 2/28/2018 | 19,997.83 |
| **TOTAL** | | | | **674,923.83** |
| | | | | |

| SPECIAL PROJECTS | | | | |
|---|---|---|---|---|
| Pell Grants for CTE Career Academy Students | U. S. Dept of Education | | 2016-2017 | |
| Center of Emphasis | Tennessee Board of Regents (TBR) | 86,200.00 | 2016-2017 | 86,200.00 |
| Regional Center for Applied Manufacturing | Tennessee Economic and Community Development | 10,000,000.00 | 8/15/2013 - 8/14/2018 | 2,347,237.73 |
| **TOTAL** | | | | **2,433,437.73** |

# Foundation

# Message from the Chair

Poet W.B. Yeats once wrote, “Education is not the filling of a pail, but the lighting of a fire.” I would like to commend our Northeast State Foundation for lighting fires within our students. From serving as Tennessee Promise mentors to volunteering for our annual Because of You Campaign, our Foundation board steps up to the plate.

This annual report provides an overview of college and foundation efforts in Academic Year 2016-17, as well as goals for the currently Academic Year 2017-18.

I had the privilege of becoming chair of the Northeast State Foundation on July 1, 2017. Prior to that, my friend Lee Shillito donated four years of service as chair of the foundation. Under his leadership, our endowment continued to grow to the second largest amount community colleges in Tennessee. In addition, we established an initiative to increase grants and funding for our college’s programs, clubs and scholarships through a U.S. Department of Education Title III project, which originated 20 years earlier.

I am excited about the possibilities that await our students in the current academic year and the years to come. With Tennessee Promise, a state program that provides tuition for our students who immediately graduate from high school, and with upcoming programs such as Tennessee Reconnect, which will provide tuition assistance for certain nontraditional students beginning in fall 2018, we have great avenues for financial assistance in our state.
But there continues to be unmet tuition needs for many of our students, including, but not limited to, books, electronic equipment, and more. The Foundation will continue to serve as a mechanism to help fill in the education funding gaps for those students, as well as students who may not qualify for either program.

Education in Tennessee is looking bright, and our Foundation is proud to be part of the progress.

Sincerely,

J. Allen Hurley,
*Northeast State Foundation Chair, 2017*

# Foundation Awards

## Chris Hitechew

### Director of Northeast State at Elizabethton, Distinguished Administrative/ Professional Staff Award Recipient

Chris's dedication to the College, its students, and the community is exhibited daily in the actions he takes both on and off campus to promote the College's mission, to support students' success, and to serve the Carter County community, including both civic and professional organizations. He maintains an EMT certification, volunteering to teach when faculty are scarce or when Workforce Solutions needs resources to meet its stakeholders' needs. Chris has a "heart" for serving, consistently exhibiting a positive, professional attitude--tackling each assignment with a wonderful sense of humor!*

## Charles Charlton

### Associate Professor of Reading, Distinguished Faculty Member

Dr. Charlton has dedicated many years to helping motivate and teach minds of many students. He spends countless hours outside his normal teaching hours with students guiding them to a better life, encouraging them to continue their education, with developmental reading he sees many students struggling and never gives up on them. His life is teaching, if anyone could see the look in his eyes when a student comes back and tells him what a difference he made in their life, then you would understand the love this man has for the students and helping them anyway he possibly can.*

**Quotes are from nomination materials.*

## Melissa Brickey

### Technical Clerk, Financial Aid Help Center, Distinguished Support Staff Award Recipient

Melissa works closely with students, and has come up with creative ways to increase efficiency of the school and is always flexible with her time. I have talked with many students who have said that Melissa's assistance and positive energy helped them decide to stay at Northeast or attend Northeast. As an employee Melissa has found several ways to improve the Financial Aid office. One way that she improved the office this past year was to double the number of students she could help with FAFSAs during a given day. She did this by evaluating the office space and came up with a recommendation on how she could handle two students at once if we agreed to let her make a few small changes. All of her changes were intuitive and effective; however, no one had considered that it could be done. Melissa wanted to help more students and she showed her resourceful nature to make that happen.*

## Kerri Jones

### Outstanding Student Award Recipient

Kerri graduated summa cum laude with an Associate of Science degree in Biology. Kerri served as Vice President of Communication and Secretary/Treasurer for Phi Theta Kappa Honor Society and as Secretary of the Student Historical Society. She also served as member of the Northeast State Scholars Foundation and the Student Traffic Court. She was the recipient of an Academic Work Scholarship and was named to both the President's and Vice President's honor lists at the College. She was listed in the 2017 edition of Who's Who Among Students in American Universities and Colleges. Kerri is attending Belmont University's College of Pharmacy to work on her doctorate as part of the Class of 2021.

**Quotes are from nomination materials.*

# Foundation Awards (continued)

## Timothy Hill

### Outstanding Alumni 2017

Timothy Hill, ’03 serves as State Representative of the 3rd District – a seat he has held since being elected in 2012. After earning his associate degree at North east State, Hill attended East Tennessee State University where he graduated with his bachelor’s degree in Public Relations. Hill is a small business owner in Northeast Tennessee. He and his wife, Charity, are the parents of two children.

# Foundation Donors

**President's Trust Platinum**
**$1,000,000 - $4,999,999**
City of Kingsport
Eastman Chemical Company
Sullivan County
Wellmont Heath Systems
Johnson City Development Authority (JCDA)

**President's Trust Gold**
**$500,000 - $999,999**
Wayne Basler
NN, Inc.

**President's Trust Silver**
**$100,000 - $499,000**
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*Allen and Pauline Lindamood
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First Tennessee Bank, Foundation
Fred "Pal" Barger
G. Bruce Kidd
*Hugh and Georgia Hagan
J. Allen Hurley
Dr. Janice Gilliam
K. Newton Raff
*Mary Louise Hall
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Sprint United
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**President's Trust Bronze**
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Buick Motor Division
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Duke and Nancy Okes
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Miriam Seyelene Phillips
Mark Pollock
Mitch Cox Properties
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Tony and June Seaton
Siemens
Summers Taylor
John and Sandra Taylor
Tennessee Valley Authority
John Tickle
Joe Wimberly
Woman's Civic Club of Elizabethton

**President's Trust**
**$10,000 - $24,999**
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Altrusa International of Kingsport
American Society of Mechanical Engineers
Atmos Energy Corporation
Bank of America
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Big John's Closeouts
Bristol Tennessee Essential Services
Brock Services, LTD
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Carolyn Broyles
C. H. Charlton
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CitiGroup
City of Johnson City
Earl B. Bolling Memorial Trust
Elizabethton Rotary Club
General Shale Brick
Grainger Foundation
Dr. Harmon L. Monroe and Mary H. Monroe Foundation
Holland and Sandra Patrick
Holston Distributing Company
Home Federal Savings and Loan
Industrial Electronic Services, Inc.
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Lee Shillito
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Lynn and Sandra Gardner
M. Marion Jones
Marilyn Whittaker
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Niswonger Foundation
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Northeast State Faculty and Staff
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Reynolds Metals Company
SmithKline Beecham
Steven and Judy Buttolph
Stewart & Associates, Inc.
Sullivan County Foster Care
Suntrust Bank
Suntrust Foundation
The Other Side Ministries

# Foundation Donors (continued)

The United Company
Triad Packaging
W. E. Tittle
William W. Locke

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Appalachian Community Federal Credit Union
Blackburn, Childers and Steagall
Bristol Motor Speedway
Brumit Family Charitable Foundation
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Clyce Distributing
Connie G. Marshall
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Greene County Antique Farm and Auto Club
James Christopher Lefler
Jeff McCord
Jim Kelly
Kingsport Business and Professional Women's Club
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Lynn Anderson
Margaret (Peggy) Smith
Patsy S. Bowers
Robin L. Dice
Rotary Foundation of Johnson City
S. C. Johnson
Tawana C. Teague
Terry and Betty Gillenwater
The Paty Company
Virginia L. Salmon

**Sponsors**
**$1,000 - $4,999**
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Allan Anderson
Alpha Natural Resources
Alpha Sigma Lambda National Honor Society
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Angela D. Shrum
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Birthplace of Country Music
Blue Ridge Color Coating
Bristol Herald Courier
Burton and Barbara Langley Family Foundation
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Don Coleman
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Ernie Morelock
First District Dental Society
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Dr. Jane Honeycutt
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Virginia Gail Puckett
Wendell D. Lowe
William Williams
William R. Wilson
Dr. Xiaoping Wang
Business Information Systems
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Tennessee National Guard
Sublime Divine Noble Egyptian Order
Richard Anderson
Friendship Foundation

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Ameriprise Financials
Amy Baghetti
Amy Lippo
Andy Fair
Angelo Newman
Ann-Delyse Hopkins
Anne Darden
Anthony W. Adams
Ashley Grindstaff
Barbara Brown
Barbara Smelser
Barnes and Noble
Becky Wallen
Betchel Group Foundation

**Deceased*

Beth Barnett
Bewley-Bullard Charitable Trust
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Brandy Schoverling
Brenda Griggs
Brent Lockhart
Candie G. Escano
Carl Moore
Carnegie Hotel
Carol Lyon
Carol Manhard
Carolyn Newman
Carrie Schwartz
Celia Szarejko
Champion Chevrolet
Charles Allen
Charles G. Dykes
Cheryl Smith
Chris Demas
Chris Hitechew
Chrystal Lampkin
Cindy Christian
Cindy Phillips
Collart Chiropractic
Connie L. Colgrove
COR24 Community Fitness LLC
Courtney Miller
Craig Koehler
Creative Energy
Cynthia Yett
Dan Eldridge
Dana G. Bacon
David A. Hite
David Staton
Dawn Dabney
Deborah Adams
Deborah Hudson
Deborah Philbrick
Delores Campbell
Dempsey's Jewelers
Dennis McKesson
Diana Prince
Donald Grizzle
Donna Parson
Donna Stanley
Dr. Ashby Clanto
Dr. Christal Hensley
Dr. David J. Maldon
Elaine Boone
Elaine Washington
Elizabeth McKnight Sloan
Elizabeth Parsons-Reinhardt
Eric McKeithan
Erin Blevins
Evelyn Debro
F. Marlene Norton
Frances Canedo
Fred Dulin
Frontier Health
Gary Maybrey
Heather Tillman
Helen Hart
Howard Slovin
Ian Ballinger
Ida Patton
J. B. Bodenhorst
James Austin
James Johnson III
Jamie Price
Jane Phillips
Jeff Keeling
Jennifer Kendrick
Jennifer Knight
Jessica Bowers
Jessica Kelso Munal
Jessica Widner
Joan F. Willis
Joan Stacy
Joe Carr
Joe Labarbera
John Hunter
John L. Davison
Johnson City Power Squadron
Jon Cookson
Jonathan Moore
Jonathan Roberts
Joy Miller
Judy Jackson
Julia Schwab
Karen France
Kathy Benedetto
Kathy Pierce
Kathy Thacker
Kathyrn R. Albright
Kearney Collier
Keith Glover
Keith Mijeski
Kendall Group
Kenneth Alfrey
Kenneth Collins
Kings Mountain American Legion Post 24
Langston High School Class of 1965
Laura Bryant
Lawrence Wayne Loving
Leeann Baker
Lifeline Medical
Lisa Alderman
M & R Contracting, Inc.
Margaret Love
Mark Fleming
Mark Snapp
Marquita Tittle
Marsh Regional Blood Center
Marvin Gilliam
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Melissa Ramsey
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Reba Griffith
Rebekah Bishop
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Robert Overcast
Robert Phillips
Robert Wilson
Roberta Dugger
Rodney Barnett
Ron Gallimore
Dr. Ruth Livingston
Samuel S. Rowell
Sandra Baker
Sandra Powell
Sarah Curry
Shane T. Lewis

# Foundation Donors (continued)

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Sharon Riddle
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Spherion
SPS Corporation
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Thomas B. Wallace III
Tim Odom
Timothy Birchfield
Victoria Van Hall
Vince Turner
Wendi Graper
William Hoosier
Wilson Worley Moore Gamble & Stout PC
Workplace Interiors

# Foundation Financial Summary

Unaudited Statement of Net Assets - June 30, 2016

ASSETS

| | |
|---|---|
| Cash and cash equivalents | $ 1,213,393.07 |
| Investments | 11,216,077.24 |
| Contributions Receivable | 598,088.98 |
| Property and Equipment | 598,088.98 |
| Other assets | 32,919.94 |

LIABILITIES

| | |
|---|---|
| Accounts payable | $ 0.00 |
| Total liabilities | 0.00 |

Unaudited Statement of Activities - June 30, 2015

OPERATING REVENUES

| | |
|---|---|
| Gifts and contributions | $ 796,831.39 |
| Endowment income (per spending plan) | 159,040.50 |
| Sales and services of educational departments | 5,208.88 |
| Total Operating Revenues | 961,080.77 |

OPERATING EXPENSES

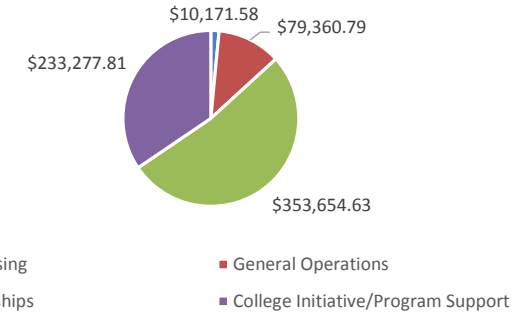
| | |
|---|---|
| Utilities, supplies, and other services including inkind | $ 76,135.73 |
| Scholarships and fellowships | 353,654.63 |
| Depreciation expense | 13,671.64 |
| Payments to/on behalf of Northeast State | 318,331.78 |
| Total Operating Expenses | 761,793.78 |
| Operating income/(loss) | 199,286.99 |

NONOPERATING REVENUES/(EXPENSES)

| | |
|---|---|
| Investment income | $ 1,044,162.47 |
| Capital grants and gifts | 45,400.00 |
| Additions to Permanent Endowments | 49,695.94 |
| Total Nonoperating Revenues (Expenses) | 1,139,258.41 |

| | |
|---|---|
| NET ASSETS - BEGINNING OF YEAR | $ 12,362,928.00 |
| NET ASSETS - END OF YEAR | 13,701,473.40 |

Northeast State Foundation Expenses



# Northeast State Community College Foundation Board of Directors
## for the year ending June 30, 2017

**Executive Committee:**

**A. Lee Shillito, Chair**
**President, Triad Packaging Co.**

**J. Allen Hurley, Vice-Chair & Investment Committee Chair**
**President, Vision, LLC.**

**Dwight Ferguson, Past Chair**
**Retired Executive**

**Peter Raber, Treasurer & Finance Committee Chair; Donor Relations Chair**
**Aldebaran Financial**

**Darla Scott, Vice-Treasurer**
**CFO/COO, Bank of Tennessee**

**Lottie Ryans, Secretary**
**First Tennessee Development District**

**Carol Ferguson, Scholarship Committee Chair**
**Northridge Properties Real Estate**

**Scott Greer, Audit Committee Chair**
**Citizens Bank**

**John Nagy, Property Committee Chair**
**Assurance Officer, NFS, Inc.**

**Jim Maxwell, Public Relations Task Force Committee Chair**
*Bristol Herald Courier*

**Robert Arrington, Legal Advisor**
**Wilson Worley**

**Leigh Hornsby, Ex-Officio**
**Chief Advancement Officer, Northeast State Community College**

**Janice Gilliam, Ex-Officio**
**President, Northeast State Community College**

**Steve Campbell, Ex-Officio**
**Chief Financial Officer, Northeast State Community College**

**Tom Anderson**

**Robbie Atkinson**

**Richard Bales**

**Pal Barger**

**Larry Barnett**

**Wayne Basler**

**Jeff Bedard**

**John Campbell**

**Terry Countermine**

**Ron Dailey**

**Heidi Dulebohn**

**Jeff Dykes**

**April Eads**

**William E. Edwards III**

**Mayor Dan Eldridge**

**Marvin Eichorn**

**Al Fatherree**

**Terry Gillenwater**

**Charles Green**

**Richard Green**

**John Hammett**

**Bob Hart**

**Richard Holder**

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**Jeff Jones**

**Olan Jones**

**Lester Lattany**

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**Mitch Miller**

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**Susan Reid**

**Jeff Richardson**

**Karen Rowell**
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**Parker Smith**

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**John Speropulos**

**Melissa Steagall-Jones**

**James Stewart**

**Barbara Street**

**Clay Walker**

**Elaine Washington**

**Hamlin Wilson**

**Kelly Wolfe**

## Tennessee Board of Regents (2016-2017)

Bill Haslam, Governor and Chair

Mike Krause, Executive Director, THEC

MaryLou Apple

Gregory Duckett

Joey Hatch

Yolanda S. Greene

Tom Griscom

Candice McQueen, Commissioner of Education

Jai Templeton, Commissioner of Agriculture

Fran Marcum

Barbara U. Prescott

Emily Reynolds

Leigh A. Shockey

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Danni B. Varlan

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## Northeast State Senior Leadership

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Interim *President*

Colonel Cline
*Chief Financial Officer*

Matt Delozier
*Vice President for Student Affairs*

Sam Rowell
Interim *Vice President for Academic Affairs*

Fred D. Lewis
*Vice President for Administrative Services*

Jeff McCord
*Vice President for Economic and Workforce Development*

Paul Montgomery
*Vice President of Access and Development*

NORTHEAST STATE
*We're here to get you there*

TENNESSEE'S COMMUNITY COLLEGES

Northeast State Community College is part of the Tennessee Board of Regents system, the nation's sixth largest higher education system, governing 46 post-secondary educational institutions. The TBR system includes six universities, 13 two-year colleges and 27 technology centers, providing programs in 90 of Tennessee's 95 counties to more than 200,000 students.

Northeast State Community College does not discriminate against students, employees or applicants for admission or employment on the basis of race, color, religion, creed, ethnic national origin, sex, sexual orientation, gender identity/expression, disability, age, status as a covered veteran, genetic information or any other legally protected class with respect to all employment, programs and activities. The following person has been designated to handle inquiries regarding the non-discrimination policies:

Dr. Leigh Hornsby, Equity and Compliance Officer/Chief Advancement Officer / P. O. Box 246, Blountville, TN 37617-0246 / 423.354.5255 / complianceofficer@northeaststate.edu

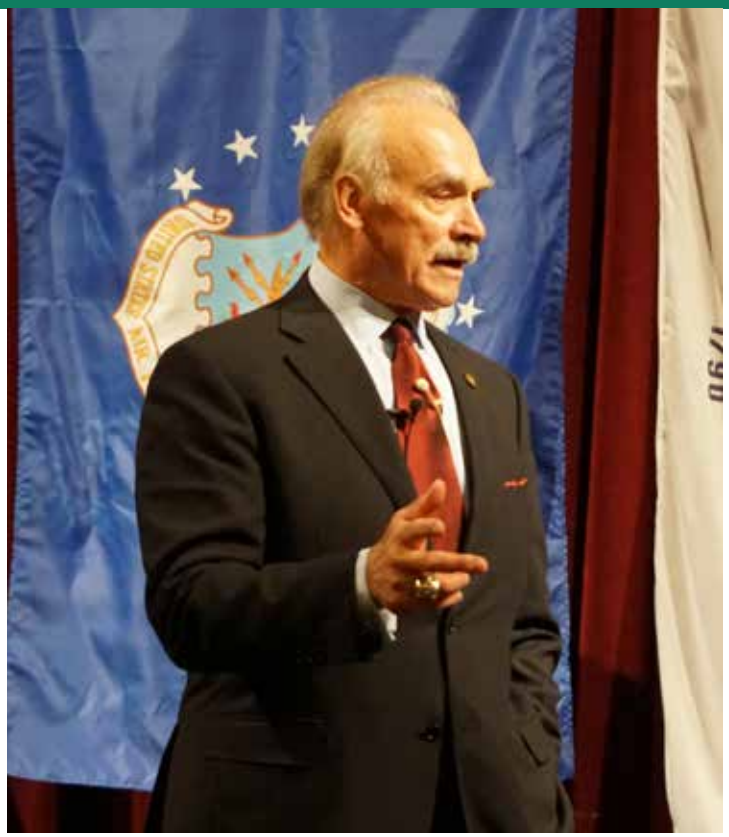
Northeast State Community College's policy on nondiscrimination can be found at: http://cwis.northeaststate.edu/oie/policymanual/pol.asp?p=254.

Northeast State is accredited by the Southern Association of Colleges and Schools Commission on Colleges to award the associate degree. Contact the Commission on Colleges at 1866 Southern Lane, Decatur, Georgia 30033-4097 or call 404-679-4500 for questions about the accreditation of Northeast State. Northeast State is an AA/EE Employer.

ARCHAEOLOGICAL

NORTHEAST STATE

"I see the
of manufa
futu



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