Northeast State Community College embraces these three value statements:

**Respect**
We value respect and provide an environment of inclusiveness, cooperation, and diversity.

**Responsibility**
We value responsibility and promote integrity, accountability, and excellence in teaching, learning, and services.

**Responsiveness**
We value responsiveness and facilitate personal, professional, and economic growth.
Mission

Northeast State is an open-access, public, comprehensive community college that advances the lifelong educational development of the residents of the region and strengthens the economic and social/cultural aspects of the community. To facilitate teaching, learning, service, and student success, the College provides innovative, high-quality, and relevant associate, certificate, and career-focused educational programs and services. Programming and comprehensive support services are offered through varied delivery systems and at multiple sites throughout its primary service area of Carter, Johnson, Sullivan, Unicoi, and Washington counties. Within all aspects of its operations, Northeast State serves the public’s interest through the wise use of fiscal, human, and physical resources.

Our Vision

Northeast State shall be a premier learning-centered institution whose students and graduates are among the best-prepared individuals to meet current and emerging needs.
Dear Friends,

One of my favorite things to do at the start of a fall semester is walk around and talk to students. I get to connect faces and names and learn a bit about what they’re studying and what they hope to accomplish. Sometimes, I’ll even get a few suggestions about how I can do my job better.

It’s just a simple stroll around campus, but it’s profound in how it clarifies the College’s mission: to provide students with an education so they can become valued employees and solid citizens. Their successes are the measure of the Northeast State’s quality.

I have been at Northeast State only a short while, but I have been impressed by the dedicated and hard-working faculty and staff. The students mean the world to them and it shows in how they teach, counsel, and support every individual that enrolls. Equally, I think the faculty and staff would agree that the students inspire and energize us. The stories are endless about their sacrifices, their hard work, and their determination to get an education. It is a privilege to be a part of their success.

The past year for Northeast State has been challenging. Some difficult decisions had to be made to right-size budgets and operations. Ultimately, the College will emerge financially stronger and more efficient.

Northeast State just celebrated its 50th year of serving the community. We look forward to many more years of providing the best education and services possible to our students and supporting workforce development for our business and industry partners in the region.

I hope you will find this report representative of the College’s mission. Highlights include a record graduating class, the launch of a U.S. Department of Labor-registered apprenticeship program, and a $160,000 grant for student retention and success.

The achievements of our faculty, staff, students, alumni, and donors are impressive. I hope you share my pride in the College’s people and their accomplishments and thank you for your support of Northeast State Community College.

Regards,

James D. King
Interim President, Northeast State Community College
Major Accomplishments
Goal 1:
Increase accessibility to educational and public service programs

1. The SAILS program, a state-wide initiative funded by Governor Haslam’s budget as part of the Drive to 55, was continued in all high schools in the Northeast State service area and Tennessee Online Public School in 2016-17.

2. The scheduling process across the Blountville and Kingsport campuses was greatly improved by the full implementation of the EMS system for all campus events. This process is also generating more useful and up-to-date calendars for communication with all of the college’s stakeholders. Training has also been offered for many on campus in Fall Convocation and individual sessions, and the majority of personnel on campus who schedule venues are now aware of and using the system. Initial feedback is very positive, and will build to further implementation across all Northeast State campus locations.

3. University Parallel Dual Enrollment credits earned and revenue created for the College by term: Fall 2016: 4,054 (total UPDE credits earned) x $166 (Cost per credit hour) Total Revenue Generated: $672,964 Spring 2017: 2,947 (total UPDE credits earned) x $166 (Cost per credit hour) Total Revenue generated for 2016-2017 by UPDE : $1,162,166

4. Employer recruitment visits to the Blountville and Kingsport campuses have increased a total of 79%.

5. Implemented Veterans Academic Success Orientations (VASO)

6. Northeast State registered more new voters this year than it has during any of the previous voter registration drives. The total number of students registered was 158.

7. Construction of science labs and prep room at the Johnson City campus, including hook-ups of lab equipment such as compressor, flask scrubber, etc. Project was substantially complete in August, 2016.

8. An Adult Learner website was created to address issues, concerns and/or questions specific to a non-traditional student.

9. Forty three students were provided counseling in Fall 2016. Seventy seven percent were retained for the Spring 2017 semester.

10. Through scheduling early new student orientation programs during the regular academic year and through the utilization of staff advisors, the Advising Resource Center was able to recognize a savings of $1053 for Summer 2016 enrollment (even though that’s not on this AY; it is indicative of the expected savings for Summer 2017 enrollment), $8,121.60 for New Student Orientation programs for Fall 2016 enrollment, and $1809 for Spring 2017 enrollment. Total Savings = $10,983.60

11. Implemented safety training for students through the Environmental Health and Safety Online Training Program. Trained Chemistry Lab students for the Spring 2017 Semester. A total of 179 students covering 17 total classes received the training.

12. Implemented re-design of CSCI program to meet TBR Common Curriculum requirements.

13. Electronic texts were offered in all courses where that option was available from the publishers.

14. With the purchase of microscopes for the Johnson City labs, we were given a discount on the purchase of new microscopes for the Blountville biology labs. The old scopes were overused and in need of replacement.

15. Distance Education Administration promoted the adoption of open source textbooks to reduce overall expenses for students and thereby reduce/remove barriers to success. (PSYC 1030, SOCI 1010, ECON 2010/2020 have all adopted open source etexts.)
**Goal 2:**

**Promote student success through enhanced retention, graduation, and career-development efforts**

1. The college streamlined the graduation process. Timely personalized communication with each graduation applicant was established.

2. Launched an Advising 101 email series in lieu of in-person academic advisement training for Spring 2016 and Fall 2016 to allow faculty to have more time to allot to academic advisement appointments in support of the mandatory advising initiative.

3. Both the Student Services Division and the Advising Resource Center (ARC), have now established extensive websites to facilitate access to information 24/7.

4. Postage cost savings on graduation. Students previously received up to 3 mailed (USPS) graduation status letters - beginning with Spring 2017 graduation process, only mailed to DENIED students. All other communication is done via their official my northeast state email as well as personal email with information directing them to My.Northeast to obtain information. The amount of diplomas sent out was decreased by at least 50% since allowing students the opportunity to pick up a diploma in person or at a teaching site first.

5. The Tennessee Board of Regents contracted with The College Board to replace ACT COMPASS with the ACCUPLACER test for assessment. The test was customized and staff was trained before launching in December 2016. New testing policies were also implemented with ACCUPLACER.

6. Northeast State Community College was named top blood drive sponsor among area colleges and universities at the Marsh Regional Blood Center’s annual awards luncheon.

7. As of February 10, 2017, 265 students were awarded Foundation, institutional, and special grant-related scholarships for the 2016-2017 academic year.

8. Established and maintained communication and relationships with Tennessee Promise students and mentors through a variety of community events. Thirty six students volunteered and earned community service hours during last summer’s Dog Days of Summer pet adoption event. Nineteen mentors attended Tennessee Promise Mentor meetings this spring to learn more about the services and programs offered at Northeast State.

9. The Learning Center serves NeSCC students at five campuses (Blountville, Kingsport, Elizabethton, Johnson City, and Bristol). The Learning Center logged 2,283 computer logins/paper sign-ins for Fall 2016. This represented an increase over both Fall 2015 and Spring 2016 semesters.

10. Coordinated the Support 13 campaign November 28, 2016, through January 3, 2017. The Support 13 initiative provided awareness of the Northeast State services and programs that are financially supported by Student Activity Fee funds and not by tuition dollars, state appropriations, or institutional funds. 4.39% of the student body responded with 85.5% of the respondents indicating support of a $13 fee increase.
Goal 3:

Provide quality programs and services that are recognized for excellence

1. EmPower TN, project for Campus Exterior Lighting. Campus Exterior Lighting will be replaced with energy-efficient fixtures and controls. Received State Building Commission Approval on March 9, 2017.

2. Wrapped up a year-long celebration of the College’s 50th anniversary. More than 20 special events were held throughout the year to commemorate the occasion.

3. Implemented Mention, a social media monitoring system. The system monitors web pages, news feeds, Facebook, Twitter, blogs, images, videos, and forums for mentions and conversations about the college. Soon the system will monitor LinkedIn. Through a dashboard, alerts are set up to monitor general and specific comments about the college. The comments are filtered according to sentiment, so Community Relations staffers know what people are saying about the College and whether these conversations are positive or negative.

4. Evening Services created the Adjunct Faculty Resources webpage replacing the hard copy of the Adjunct Faculty Handbook in an effort to reduce printing costs, to provide a more efficient means of maintaining the document, and to simplify the acquisition of information for adjunct faculty.

5. Recruitment activities for adjunct faculty and changes to advertising mediums were made in an effort to solicit for disciplines that are difficult to staff and for an overall increase in adjunct applicants. Changes included online advertisements through TBR jobs, attended job and career fairs, arranged an Adjunct Recruiting Open House, ran advertisements online to reduce newspaper costs, worked with Marketing to advertise through social media, revised recruitment flyers, and developed and distributed a list of contacts to enable the deans to reach out to colleges and businesses for specific staffing needs.


7. Construction of outdoor classroom near the wellness trail. Project included the installation of 16 benches and a lectern. Project completed in October, 2016.

8. Expanded the Performing Arts SAF allocation to Performing and Visual Arts to include Echoes & Images Literary Magazine funding so that the magazine will not have to compete with the clubs for funding in the future. Echoes & Images is a vital and valued part of student life and campus traditions.

9. Replaced all exterior glass of the Faculty Building with new tinted, low-E glass to reduce solar exposure and allow more consistent and comfortable space temperatures to be maintained. Project was substantially complete in September, 2016.

10. Promoted awareness of the Safe Northeast campus initiative by distributing (face to face) over 500 Safe Northeast bags of resource materials to all full- and part-time faculty and staff at all sites.
Goal 4:

Demonstrate institutional accountability, resourcefulness, and efficiency through the continuous assessment, planning, and implementation process

1. Improved the process for completing TBR Financial Statements by instituting procedures that follow best practices for ensuring accuracy of statements and improved efficiencies.

2. All student files from 1966-2003 scanned into Banner Document Management. 2013 to present all student files are electronically scanned into BDM. Began scanning 2004-2013 files in BDM.

3. A procedure was developed to establish and maintain electronic records in keeping with TBR policy which vastly increased efficiency in processes.

4. Science faculty greatly reduced the amount of paper used by utilizing computerized forms, class materials, etc.

5. Evening Services established standard Google accounts for each site in order to embed Google calendars on their respective webpages. This process provided a means to eliminate fixed calendars and the need for continual uploading of changes, providing an up-to-date view of activities at each campus. Training was conducted for each site’s representative in order to establish continuity and consistency.

6. Financial Aid removed several of the hurdles when awarding Tennessee Promise funds. Spring of 2016 it took 8 full days to award Promise student funding. Spring of 2017 it took 8 hours to award 98% of the Promise students.

7. Facilitated design and implementation of a web-based Program Book for the Honors Convocation ceremony that reduced printing costs by nearly $2,000. The full Program Book was available for download at www.NortheastState.edu/Honors2017, while a one-page Order of Events was available for each guest during the ceremony.

8. The Director of the Kingsport Center for Higher Education proposed, initiated, and created the Fall 2016 Faculty Satisfaction and the Student Satisfaction and Marketing surveys for the Division of Evening and Distance Education. This initiative has streamlined processes and reduced printing costs across the division.

9. NeSCC worked to submit its Fifth-Year Interim Report and its Five-Year QEP Impact Report as part of its compliance with SACSCOC accreditation requirements, which resulted in zero recommendations (no findings of non-compliance).

10. NeSCC worked to compile and submit a SACSCOC Substantive Change Report for Off-campus Instructional Sites that resulted in zero recommendations (no findings of non-compliance) with the requirements or standards.

11. NeSCC planned and prepared for the SACSCOC Substantive Change Committee to visit and evaluate NeSCC’s off-campus instructional sites. The visit was very successful and resulted in a preliminary report from the site committee that they found no issues of non-compliance.

12. Northeast State partnered with ETSU for an NSF ATE Insight Grant proposal. If the proposal is accepted by the National Science Foundation, the grant will begin in fall 2017. The purpose of the grant is to provide support for the new high school STEM Academy that will have its first class at the Johnson City campus in fall 2017.

13. The Kingsport Center for Higher Education was awarded Foundation grant monies in the amount of $4,000 to add a small park area in the green space across the street. This area will offer an outdoor space for Northeast State at Kingsport students while creating a more campus-like atmosphere among the five buildings. To this effort, the City of Kingsport agreed to donate the use of the land and $5,000 for landscaping, excavation, and labor expenses. The groundbreaking is tentatively scheduled for the beginning of March.

14. Grant Development staff implemented Post-Award Orientation meetings for each funded project.

15. The Transfer Center coordinated 92 four-year university visits by 10 different universities as of 6/23/17. Additionally, the Transfer Center was utilized by Northeast State faculty/staff for 44 meetings, information sessions, or advising sessions.
Charts & Graphs:

Graphs illustrating number of graduates, headcounts, retention rates, and graduation rates

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**NeSCC Number of Academic Awards 10-Year Trend Line**

- 2007-08: 684
- 2008-09: 816
- 2009-10: 917
- 2010-11: 866
- 2011-12: 1,003
- 2012-13: 1,205
- 2013-14: 1,098
- 2014-15: 1,109
- 2015-16: 1,184
- 2016-17: 1,367

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**NeSCC Fall Headcount and FTE History**

- 2008F: 3,605.73
- 2009F: 5,470
- 2010F: 6,270
- 2011F: 6,775
- 2012F: 6,478
- 2013F: 6,449
- 2014F: 5,893
- 2015F: 5,865
- 2016F: 6,084
- 2017F: 6,124

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**NeSCC Ten-Year Unduplicated Headcount & FTE by Annual Year**

- 2007-08: 3,594.76
- 2008-09: 3,882.20
- 2009-10: 4,510.06
- 2010-11: 4,921.03
- 2011-12: 4,679.03
- 2012-13: 4,479.73
- 2013-14: 4,019.23
- 2014-15: 3,923.27
- 2015-16: 4,118.03
- 2016-17: 4,063.03

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Highlights
College celebrates record number of graduates

Northeast State celebrated a record number of graduates receiving degrees and certificates at the 2017 spring commencement.

The 2017 graduating class of 1,475 students represents the largest class in the College’s history. That total represents a 25 percent increase over last year’s graduating class of 1,184 students. Previously, the largest class was 1,205 in 2013. The College will award a total of 1,675 associate degrees, technical certificates, and academic certificates. This class features 177 students graduating cum laude with grade point averages (GPAs) of 3.49 to 3.74, 100 students graduating magna cum laude with GPAs of 3.75 to 3.89, and 99 students graduating summa cum laude with GPAs of 3.90 to 4.0. The graduating class also included 186 Tennessee Promise scholarship recipients.

Kerri E. Jones, a 2017 graduate, and the College’s 2016-2017 Outstanding Student Award winner delivered the commencement address. Jones is graduating summa cum laude with an associate of science degree in Biology.

A 2015 graduate of Sullivan Central High School, she was a member of the first class of high school students receiving the Tennessee Promise scholarship. Jones is currently attending Belmont University College of Pharmacy and working on her doctorate in pharmacy as part of Belmont’s Class of 2021.

The ceremony was held at the East Tennessee State University/Mountains State Health Alliance Athletic Center on the campus of ETSU in Johnson City.
College lands $159,999 THEC grant

Northeast State received a Tennessee Promise Forward grant from the Tennessee Higher Education Commission (THEC) to expand academic and advising programs. THEC $159,999 to the College to help with student success and retention.

Northeast State used the funds to expand its successful peer mentoring program. The College posted a retention rate of 84.2 percent for all Tennessee Promise students, an increase from the previous year’s retention rate of 78 percent.
Grant funds helped mentors use interactive technology including personalized text messages and push notifications to alert students of academic and financial aid deadlines. Northeast State also continued its required freshman success course Education 1030 with an added layer of mentor support for Tennessee Promise students.

Jane Honeycutt, director of the TN Promise Mentoring program at Northeast State, said the grant represented a new way of engaging students to aid both retention and provide a sense of community.

“This year we had additional time to talk with students about the mentoring process and get them involved,” she said. “Students respond really well to electronic communication so the Keeping Our Promise mobile app will continue to be a critical engagement tool for us.”

Northeast State piloted the Tennessee Promise mobile app, powered by ModoLabs, last year. The free app provides electronic access to the College’s calendar, campus maps, list of student advisors, and upcoming events.

The Tennessee Promise Forward grant program began in 2015 with the goal of retaining Tennessee Promise students at community colleges. The program was initially funded through a College Access Challenge Grant from the U.S. Department of Education. The College’s Office of Grant Development applied for the second phase of the grant in the first week of July.

First-year TN Promise students meet with their mentors every two weeks during the first critical 10 weeks of class and once per month thereafter. During the first year of Tennessee Promise, Northeast State recruited 27 student mentors to work with incoming students. That number nearly doubled to 50 mentors for fall 2016.
Northeast State students, alumni win big at Kennedy Festival

With the impressive productions of *One Flew Over the Cuckoo’s Nest* and *She Kills Monsters*, Northeast State Theatre participants made their mark as nominees and winners at the prestigious Kennedy theatre festival theater competition.

Theatre students and alumni received a record number of nominations to the Kennedy Center American College Theatre Festival (KCACTF) Region IV competition held in February 2017 at Georgia Southern University. The competition recognizes the best theatre work of two- and four-year colleges across the Southeast.

“We are very proud of our students and recent alumni that participated in the KCACTF Region IV festival,” said Brad McKenzie, instructor and technical director of Northeast State Theatre. “Our students carried themselves with confidence and professionalism the entire conference.”
Northeast State alumnus Dustin Lawson won 1st place in Allied Design and Crafts for his work on *She Kills Monsters*. Lawson also received a Don Childs Stagecraft Institute of Las Vegas award. That award qualified him to take a master class with industry professionals in Las Vegas.

Northeast State student and Theatre major Shelby Ashley won a 1st place award in the Weiss Lighting Design category. Ashley created a lighting design project from sketch to stage the play *Sunday in the Park with George*.

Northeast State students Madison Grace Phillips and Hayley Forbes received Irene Ryan Acting nominations for their work in Monsters. Alumna Meredith Muse also won a nomination for her role of Nurse Ratchet in Cuckoo.

“It was nothing short of a life-changing experience for me,” said Forbes. “It has lit a fire in my soul to delve deeper into this incredible world of theatre.”

Also, Andrea Marshall received an Honorable Mention Weiss Costume Design Award while Andrea Greer received an Honorable Mention Weiss Set Design Award.

The College’s Theatre Department has established a strong record of student and faculty excellence. KCACCF proctors have nominated more than 20 Northeast State students for awards during the past five years alone.
Northeast State wrapped up its 50th anniversary on Dec. 2, 2016 by burying a time capsule adjacent to the Wayne G. Basler Library.

The celebration ended a year-long calendar of events that included concerts, fund-raising events, alumni gatherings, and a homecoming finale. Every month of the year sported at least one event and each of Northeast State’s campuses hosted an event in recognition of the college’s 50th anniversary.

The time capsule contained an assortment of items including a copy of the Northeast State’s first catalog, a flash drive, a selfie stick, a photo of the College’s first administrative staff, a 50th anniversary pin, and campaign buttons from the Donald Trump and Hillary Clinton presidential campaigns.

Northeast State began in 1966 as a vocational school with two buildings, six programs, and 35 students. Since that time, the College has evolved into a comprehensive community college with multi-campuses and more than 150 programs. The school currently enrolls more than 6,000 students.


The school received its first accreditation in 1972 from the Southern Association of Colleges and Schools and in 1983 it officially became part of the State University and Community College System of Tennessee.
RCAM launches registered apprenticeship program

Northeast State’s Regional Center for Advanced Manufacturing launched its registered apprenticeship program in May 2017, partnering with Kingsport’s Silgan Closures.

RCAM is a registered apprenticeship sponsor, meaning it can put together a training package – per U.S. Department of Labor guidelines – for companies of any size. This training is especially valuable for small- and mid-size companies that might not otherwise be able to offer or sustain an apprenticeship program.

“We’re able to put DOL registered apprenticeship structure together for them and deliver it as a turn-key package,” said Jeff Frazier, RCAM dean. “We can offer it to any size company whether it has one apprenticeship or 20. This allows them to take advantage of the same level of training available to Fortune 500 companies.”

Four Silgan employees will participate in the four-year program, receiving classroom instruction from the College’s Regional Center for Advanced Manufacturing (RCAM) and paid on-the-job training from Silgan. At the end of the program, the workers receive a DOL certificate of completion.
The Silgan employees will be enrolled in RCAM’s mechatronics technician program. Mechatronics technicians perform critical maintenance and repairs on complex systems that use robotics, Programmable Logic Controllers (PLCs), hydraulics/pneumatics, and electrical/electronic circuits.

According to the DOL, the apprenticeship benefits are substantial – companies that use such programs can diversify their workforce, improve productivity and profitability, standardize training, reduce turnover, receive tax credits, and more.

From careers in healthcare, energy and IT, to manufacturing, transportation and more, Registered Apprenticeship has dramatically impacted the lives, careers, and opportunities for millions of workers, and more than 150,000 businesses over the last 75 years.
Financial Summary
2016-2017

Liquidity Ratio
- Total Current Assets, Net: $7,806,927.60
- Total Current Liabilities: 7,950,270.22

Operating Expenses - Natural Classification
- Salaries and wages: $23,261,308.00
- Benefits: 8,657,002.47
- Utilities, supplies, and other services: 9,103,618.51
- Scholarships and fellowships: 5,890,442.65
- Depreciation expense: 1,744,215.09
- Total Operating Expenses: 48,686,586.72

Total Revenues
- Tuition and Fees: $18,447,354.58
- Auxiliary: 184,641.96
- Operating Grants and Contracts: 7,904,025.78
- Other Operating Revenues: 298,947.30
- State Appropriations: 16,185,575.00
- Gifts: 274,931.78
- Non-Operating Grants and Contracts: 2,276,779.46
- Investment Income: 29,611.82
- Capital Appropriations: 2,988,936.60
- Capital Grants and Gifts: 75,092.66

Expenses
- Instruction: $19,880,969.46
- Public Service: 170,022.65
- Academic Support: 4,468,108.57
- Student Services: 4,980,755.67
- Institutional Support: 5,640,891.90
- Physical Plant: 5,951,741.36
- Scholarships and Fellowships: 5,819,882.02
- Depreciation Expense: 1,774,215.09
Operating Expenses
Natural Classification

- Salaries and Wages
- Utilities, Supplies, and Other Services
- Depreciation Expense
- Benefits
- Scholarships and Fellowships

Expenses: Functional Classification

- Instruction 41%
- Public Service 0%
- Academic Support 9%
- Student Services 12%
- Physical Plant 12%
- Institutional Support 12%
- Scholarships and Fellowships 10%
- Depreciation Expense 4%

Total Revenue

- Tuition and Fees 38%
- State Appropriations 33%
- Capital Appropriations 5%
- Operating Grants and Contracts 16%
- Other Operating Revenues 1%
- Non-Operating Grants and Contracts 5%
- Gifts 0%
- Capital Grants and Gifts 0%
- Investment Income 0%

Northeast State 2016-2017 Annual Report
### 2015-16 Northeast State Grant Awards

<table>
<thead>
<tr>
<th>Project Title</th>
<th>Funding Agency</th>
<th>Grant Award</th>
<th>Start/End Dates</th>
<th>Available 2016-2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tennessee Promise - Keeping Our Promise Peer Mentoring Program 2.0</td>
<td>Tennessee Higher Education (THEC)</td>
<td>159,999.84</td>
<td>9/15/2016 - 6/1/2018</td>
<td>79,999.92</td>
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<td>Adult Education Testing</td>
<td>Tennessee Department of Labor and Workforce Development</td>
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<td>9/15/2016-6/30/2017</td>
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<td>Adult Education Participant Services</td>
<td>Tennessee Department of Labor and Workforce Development</td>
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<td>3/10/2017 - 6/30/2017</td>
<td>20,000.00</td>
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<td>Adult Education Program</td>
<td>Tennessee Department of Labor and Workforce Development</td>
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<td>Adult Education Curriculum</td>
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<td>2/15/2017 - 6/30/2017</td>
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<td>Perkins IV Basic Grant</td>
<td>Tennessee Board of Regents (TBR)</td>
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<td>7/1/2016-6/30/2017</td>
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<td>Regional Roadmap 2: Down the Road to a Healthier Appalachia</td>
<td>Tennessee Institute of Public Health at East Tennessee State University (TN IPH)</td>
<td>2,500.00</td>
<td>6/1/2016 - 2/28/2017</td>
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<td>Perkins IV Reserve Grant</td>
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<td>Live and Achieve</td>
<td>NeSCC Foundation</td>
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<td>7/1/2016 - 6/30/2017</td>
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<td>KCHE Parklet Project</td>
<td>NeSCC Foundation</td>
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<td>12/1/2016 - 6/30/2017</td>
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<td>Career Discovery: Inspiring Success for the 21st Century</td>
<td>NeSCC Foundation</td>
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<td>12/1/2016-6/30/2017</td>
<td>4,000.00</td>
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<td>Rape/Violence Prevention - Sullivan County Spring 2017 &quot;Consent&quot; Campaign</td>
<td>Sullivan Co. Health Dept.</td>
<td>1,000.00</td>
<td>1/17/2017 - 4/30/2017</td>
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<td>2017 Summer Bridge Program</td>
<td>Tennessee Higher Education (THEC)</td>
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<td>6/1/2017 - 7/31/2017</td>
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<td>MATH 1530 Course Revitalization</td>
<td>Tennessee Board of Regents (TBR)</td>
<td>30,000.00</td>
<td>5/1/2016 - 1/1/2017</td>
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<td><strong>TOTAL</strong></td>
<td></td>
<td><strong>1,400,308.45</strong></td>
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<td><strong>1,320,308.53</strong></td>
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## CONTINUING AWARDS (Awarded prior to 2016-17)

<table>
<thead>
<tr>
<th>Project Title</th>
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<th>Start/End Dates</th>
<th>Available 2016-2017</th>
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<tr>
<td>Job Ready, Willing and Able</td>
<td>Wal-Mart/American Association of Community Colleges</td>
<td>150,000.00</td>
<td>7/1/2014 - 6/30/2017</td>
<td>50,000.00</td>
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<td>Southeastern economic and Education Leadership consortium (SEELC) Consortium</td>
<td>U.S. Dept. of Labor (DOL) Trade Adjustment Assistance Community College and Career Training (TAACCCT)</td>
<td>1,863,419.00</td>
<td>10/1/2013 - 9/30/2017</td>
<td>103,989.00</td>
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<td>Rx TN Healthcare Consortium (Roane State Community College, Lead)</td>
<td>U.S. Dept. of Labor (DOL) TAACCCT</td>
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<td>10/1/2012 - 9/30/2016</td>
<td>71,909.00</td>
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<td>TN Community College Space</td>
<td>National Aeronautics and Space Administration (NASA) Office of Education (OE)</td>
<td>85,887.00</td>
<td>9/9/2014 - 8/31/2017</td>
<td>45,574.00</td>
</tr>
<tr>
<td>Consortium (Vanderbilt University, Lead)</td>
<td></td>
<td></td>
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<tr>
<td>Integrating Soft/Entrepreneurial Skills-Cybersecurity</td>
<td>National Science Foundation (NSF)</td>
<td>190,733.00</td>
<td>3/1/2016 - 2/28/2018</td>
<td>97,360.00</td>
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<tr>
<td>TRIO Student Support Services</td>
<td>U.S. Department of Education (ED)</td>
<td>1,354,930.00</td>
<td>9/1/2015 - 8/31/2017</td>
<td>286,094.00</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td><strong>674,923.83</strong></td>
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</table>

## SPECIAL PROJECTS

<table>
<thead>
<tr>
<th>Project Title</th>
<th>Funding Agency</th>
<th>Grant Award</th>
<th>Start/End Dates</th>
<th>Available 2016-2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Center of Emphasis</td>
<td>Tennessee Board of Regents (TBR)</td>
<td>86,200.00</td>
<td>2016-2017</td>
<td>86,200.00</td>
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<tr>
<td>Regional Center for Applied Manufacturing</td>
<td>Tennessee Economic and Community Development</td>
<td>10,000,000.00</td>
<td>8/15/2013 - 8/14/2018</td>
<td>2,347,237.73</td>
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<tr>
<td><strong>TOTAL</strong></td>
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<td><strong>2,433,437.73</strong></td>
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</tbody>
</table>
Foundation
Poet W.B. Yeats once wrote, “Education is not the filling of a pail, but the lighting of a fire.” I would like to commend our Northeast State Foundation for lighting fires within our students. From serving as Tennessee Promise mentors to volunteering for our annual Because of You Campaign, our Foundation board steps up to the plate.

This annual report provides an overview of college and foundation efforts in Academic Year 2016-17, as well as goals for the currently Academic Year 2017-18.

I had the privilege of becoming chair of the Northeast State Foundation on July 1, 2017. Prior to that, my friend Lee Shillito donated four years of service as chair of the foundation. Under his leadership, our endowment continued to grow to the second largest amount community colleges in Tennessee. In addition, we established an initiative to increase grants and funding for our college’s programs, clubs and scholarships through a U.S. Department of Education Title III project, which originated 20 years earlier.

I am excited about the possibilities that await our students in the current academic year and the years to come. With Tennessee Promise, a state program that provides tuition for our students who immediately graduate from high school, and with upcoming programs such as Tennessee Reconnect, which will provide tuition assistance for certain nontraditional students beginning in fall 2018, we have great avenues for financial assistance in our state. But there continues to be unmet tuition needs for many of our students, including, but not limited to, books, electronic equipment, and more. The Foundation will continue to serve as a mechanism to help fill in the education funding gaps for those students, as well as students who may not qualify for either program.

Education in Tennessee is looking bright, and our Foundation is proud to be part of the progress.

Sincerely,

J. Allen Hurley,
Northeast State Foundation Chair, 2017
**Foundation Awards**

**Chris Hitechew**  
Director of Northeast State at Elizabethton,  
Distinguished Administrative/Professional Staff Award Recipient

Chris’s dedication to the College, its students, and the community is exhibited daily in the actions he takes both on and off campus to promote the College’s mission, to support students’ success, and to serve the Carter County community, including both civic and professional organizations. He maintains an EMT certification, volunteering to teach when faculty are scarce or when Workforce Solutions needs resources to meet its stakeholders’ needs. Chris has a “heart” for serving, consistently exhibiting a positive, professional attitude--tackling each assignment with a wonderful sense of humor!*

---

**Charles Charlton**  
Associate Professor of Reading,  
Distinguished Faculty Member

Dr. Charlton has dedicated many years to helping motivate and teach minds of many students. He spends countless hours outside his normal teaching hours with students guiding them to a better life, encouraging them to continue their education, with developmental reading he sees many students struggling and never gives up on them. His life is teaching, if anyone could see the look in his eyes when a student comes back and tells him what a difference he made in their life, then you would understand the love this man has for the students and helping them anyway he possibly can.*

---

*Quotes are from nomination materials.*
Melissa Brickey
Technical Clerk, Financial Aid Help Center,
Distinguished Support Staff Award Recipient

Melissa works closely with students, and has come up with creative ways to increase efficiency of the school and is always flexible with her time. I have talked with many students who have said that Melissa’s assistance and positive energy helped them decide to stay at Northeast or attend Northeast. As an employee Melissa has found several ways to improve the Financial Aid office. One way that she improved the office this past year was to double the number of students she could help with FAFSAs during a given day. She did this by evaluating the office space and came up with a recommendation on how she could handle two students at once if we agreed to let her make a few small changes. All of her changes were intuitive and effective; however, no one had considered that it could be done. Melissa wanted to help more students and she showed her resourceful nature to make that happen.*

Kerri Jones
Outstanding Student Award Recipient

Kerri graduated summa cum laude with an Associate of Science degree in Biology. Kerri served as Vice President of Communication and Secretary/Treasurer for Phi Theta Kappa Honor Society and as Secretary of the Student Historical Society. She also served as member of the Northeast State Scholars Foundation and the Student Traffic Court. She was the recipient of an Academic Work Scholarship and was named to both the President’s and Vice President’s honor lists at the College. She was listed in the 2017 edition of Who’s Who Among Students in American Universities and Colleges. Kerri is attending Belmont University’s College of Pharmacy to work on her doctorate as part of the Class of 2021.

*Quotes are from nomination materials.
Foundation Awards (continued)

Timothy Hill
Outstanding Alumni 2017

Timothy Hill, ’03 serves as State Representative of the 3rd District – a seat he has held since being elected in 2012. After earning his associate degree at Northeast State, Hill attended East Tennessee State University where he graduated with his bachelor’s degree in Public Relations. Hill is a small business owner in Northeast Tennessee. He and his wife, Charity, are the parents of two children.
# Foundation Donors

**President’s Trust Platinum**  
$1,000,000 - $4,999,999  
City of Kingsport  
Eastman Chemical Company  
Sullivan County  
Wellmont Health Systems  
Johnson City Development Authority (JCDA)

**President’s Trust Gold**  
$500,000 - $999,999  
Wayne Basler  
NN, Inc.

**President’s Trust Silver**  
$100,000 - $499,000  
Aerojet  
*Allen and Pauline Lindamood  
*Boyd S. Ray  
First Tennessee Bank, Foundation  
Fred “Pal” Barger  
G. Bruce Kidd  
*Hugh and Georgia Hagan  
J. Allen Hurley  
Dr. Janice Gilliam  
K. Newton Raff  
*Mary Louise Hall  
Mountain States Health Alliance  
Nuclear Fuel Services  
Sprint United  
Washington County

**President’s Trust Bronze**  
$25,000 - $99,999  
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AGC Flat Glass  
BAE Systems  
Bank of Tennessee  
Bill Gatton Chevrolet  
Bosch Braking Systems  
Bristol Compressors  
Buick Motor Division  
Carol Ferguson, Northridge Properties  
Charles and Patricia Green  
Citizens Bank  
Davis & Dottie Whitesides  
Dennis and Mary Powell  
Domtar  
Duke and Nancy Okes  
Eastman Credit Union  
Louis Gump  
Harris Foundation  
Robert and Nancy* Hart  
*John R. (Jack) King  
Kingsport Publishing  
Charles K. and Lily D. Marsh  
Walter C. Marshall  
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Mark Pollock  
Mitch Cox Properties  
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Raytheon Company  
Regions Bank  
Rotary Club of the Tri-Cities  
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Summers Taylor  
John and Sandra Taylor  
Tennessee Valley Authority  
John Tickle  
Joe Wimberly  
Woman’s Civic Club of Elizabethton  
General Shale Brick  
Grainger Foundation  
Dr. Harmon L. Monroe and Mary H. Monroe Foundation  
Holland and Sandra Patrick  
Holston Distributing Company  
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Industrial Electronic Services, Inc.  
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J. Louie Greene  
J. A. Street & Associates  
Jeff* and Claudia Byrd  
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John Franklin  
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Laura Barnett  
Lee Shillito  
Dr. Leigh Hornsby  
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Linda and Kenneth Calvert  
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NE TN Valley Regional Industrial Development Association  
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Northeast Phi Theta Kappa  
Northeast State Faculty and Staff  
Northeast Student Ambassadors  
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Paul Montgomery  
Pearson Education  
Peter & Sylvia Speropulos  
Powell Construction Co. Inc.  
Quality Care Ambulance Service  
Quebecor Printing Corporation  
R. Wade and Mary Powers  
Reynolds Metals Company  
SmithKline Beecham  
Steven and Judy Buttolph  
Stewart & Associates, Inc.  
Sullivan County Foster Care  
Suntrust Bank  
Suntrust Foundation  
The Other Side Ministries
Foundation Donors (continued)

The United Company
Triad Packaging
W. E. Tittle
William W. Locke

Patrons
$5,000 - $9,999
Albert Lee Fatherree
A.O. Smith
Appalachian Community Federal Credit Union
Blackburn, Childers and Steagall
Bristol Motor Speedway
Brumit Family Charitable Foundation
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Clyce Distributing
Connie G. Marshall
David E. Haga
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Greene County Antique Farm and Auto Club
James Christopher Lefler
Jeff McCord
Jim Kelly
Kingsport Business and Professional Women’s Club
Linda Arnold
Lynn Anderson
Margaret (Peggy) Smith
Patsy S. Bowers
Robin L. Dice
Rotary Foundation of Johnson City
S. C. Johnson
Tawana C. Teague
Terry and Betty Gillenwater
The Paty Company
Virginia L. Salmon

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Birthplace of Country Music
Blue Ridge Color Coating
Bristol Herald Courier
Burton and Barbara Langley Family Foundation
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Deborah W. Beverly
Debra R. Johnson
Denise Walker
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Gary Grau
Gary E. Lee
Gerri S. Brockwell
Glenna Culp
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James A. Henrichs
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Jennifer Starling
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Josie Smith
Joshua A. Johnson
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Judith Slagle
Karen L. Nunan
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Katherine C. Hall
Lafe and Heather Cook
Kathy D. Coleman
Kathy Jo Yates
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Kim Gant
Kingsport Chamber of Commerce Foundation
Kurt Kominek
Laurie M. Bollman
Linda Hamilton
Linda Lahr
Lottie Ryans
Dr. Louise Dickson
Maggie R. Flint
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Malissa Brown Trent
Margaret C. Lester
Marsha Hilbert Elam
Megan Leigh Davidson
Dr. Mellessia D. Webb
Misty Carriger
Nancy Forrester
Norris Sneed
Dr. Pashia Hogan
Phillip Cox
Raylene Steward
Rebecca Henderson
Rick Black
Rickey J. Ray
Rita Dotson
Robert Arrington
Robert Carpenter
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Rotary Club of Kingsport
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S. Maria Floresguerra
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Steven R. Campbell
Sue Robertson
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Wendell D. Lowe
William Williams
William R. Wilson
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Business Information Systems
Richard Hayes
Tennessee National Guard
Sublime Divine Noble Egyptian Order
Richard Anderson
Friendship Foundation

Friends
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Abingdon Rotary Foundation
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Ameriprise Financials
Amy Baghetti
Amy Lippo
Andy Fair
Angelo Newman
Ann-Delyse Hopkins
Anne Darden
Anthony W. Adams
Ashley Grindstaff
Barbara Brown
Barbara Smelser
Barnes and Noble
Becky Wallen
Betchel Group Foundation

*Sponsors
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Allan Anderson
Alpha Natural Resources
Alpha Sigma Lambda National

*Deceased
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Shannon Gay
Sharon Butler
Sharon Puckett
Sharon Riddle
Shelley Huber
Sher Extension LLC
Sherman L. Patrick
Sherry L. Mott
SJ Strategic Investments
Spherion
SPS Corporation
Stephen and Lisa Jett
Tamara M. Baxter
Thelma Crawford
Thomas B. Wallace III
Tim Odom
Timothy Birchfield
Victoria Van Hall
Vince Turner
Wendi Graper
William Hoosier
Wilson Worley Moore Gamble & Stout PC
Workplace Interiors
Unaudited Statement of Net Assets - June 30, 2016

ASSETS

Cash and cash equivalents............................$1,213,393.07
Investments..................................................11,216,077.24
Contributions Receivable................................598,088.98
Property and Equipment....................................598,088.98
Other assets.....................................................32,919.94

LIABILITIES

Accounts payable..............................................$0.00
Total liabilities................................................0.00

Unaudited Statement of Activities - June 30, 2015

OPERATING REVENUES

Gifts and contributions...................................$796,831.39
Endowment income (per spending plan)..............159,040.50
Sales and services of educational departments......5,208.88
Total Operating Revenues................................961,080.77

OPERATING EXPENSES

Utilities, supplies, and other services
including inkind..............................................$76,135.73
Scholarships and fellowships............................353,654.63
Depreciation expense......................................13,671.64
Payments to/on behalf of Northeast State...........318,331.78
Total Operating Expenses.................................761,793.78
Operating income/(loss).....................................199,286.99

NONOPERATING REVENUES/(EXPENSES)

Investment income.........................................$1,044,162.47
Capital grants and gifts......................................45,400.00
Additions to Permanent Endowments...............49,695.94
Total Nonoperating Revenues (Expenses)...........1,139,258.41

NET ASSETS - BEGINNING OF YEAR..............$12,362,928.00
NET ASSETS - END OF YEAR.............................13,701,473.40
Northeast State Community College Foundation Board of Directors for the year ending June 30, 2017

Executive Committee:

A. Lee Shillito, Chair
President, Triad Packaging Co.

J. Allen Hurley, Vice-Chair & Investment Committee Chair
President, Vision, LLC.

Dwight Ferguson, Past Chair
Retired Executive

Peter Raber, Treasurer & Finance Committee Chair; Donor Relations Chair
Aldebaran Financial

Darla Scott, Vice-Treasurer
CFO/COO, Bank of Tennessee

Lottie Ryans, Secretary
First Tennessee Development District

Carol Ferguson, Scholarship Committee Chair
Northridge Properties Real Estate

Scott Greer, Audit Committee Chair
Citizens Bank

John Nagy, Property Committee Chair
Assurance Officer, NFS, Inc.

Jim Maxwell, Public Relations Task Force Committee Chair
_Bristol Herald Courier_

Robert Arrington, Legal Advisor
Wilson Worley

Leigh Hornsby, Ex-Officio
Chief Advancement Officer, Northeast State Community College

Janice Gilliam, Ex-Officio
President, Northeast State Community College

Steve Campbell, Ex-Officio
Chief Financial Officer, Northeast State Community College

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Robbie Atkinson
Richard Bales
Pal Barger
Larry Barnett
Wayne Basler
Jeff Bedard
John Campbell
Terry Countermine
Ron Dailey
Heidi Dulebohn

Jeff Dykes
April Eads
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Al Fatherree
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Richard Green
John Hammett
Bob Hart
Richard Holder
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Chad Nimrick
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Jennifer Owen
Jamie Parsons
Kathy Pierce
Donald R. Raber
Newton Raff
Susan Reid
Jeff Richardson
Karen Rowell
Kelvin Smalley
Parker Smith
Norris Sneed
John Speropulos
Melissa Steagall-Jones
James Stewart
Barbara Street
Clay Walker
Elaine Washington
Hamlin Wilson
Kelly Wolfe
Northeast State Community College is part of the Tennessee Board of Regents system, the nation’s sixth largest higher education system, governing 46 post-secondary educational institutions. The TBR system includes six universities, 13 two-year colleges and 27 technology centers, providing programs in 90 of Tennessee’s 95 counties to more than 200,000 students.

Northeast State Community College does not discriminate against students, employees or applicants for admission or employment on the basis of race, color, religion, creed, ethnic national origin, sex, sexual orientation, gender identity/expression, disability, age, status as a covered veteran, genetic information or any other legally protected class with respect to all employment, programs and activities. The following person has been designated to handle inquiries regarding the non-discrimination policies:

Dr. Leigh Hornsby, Equity and Compliance Officer/Chief Advancement Officer / P. O. Box 246, Blountville, TN 37617-0246 / 423.354.5255 / complianceofficer@northeaststate.edu

Northeast State’s policy on nondiscrimination can be found at: http://cwis.northeaststate.edu/oie/policymanual/pol.asp?p=254.

Northeast State is accredited by the Southern Association of Colleges and Schools Commission on Colleges to award the associate degree. Contact the Commission on Colleges at 1866 Southern Lane, Decatur, Georgia 30033-4097 or call 404-679-4500 for questions about the accreditation of Northeast State. Northeast State is an AA/EE Employer.