Values

Northeast State Community College embraces these three Values Statements:

**Respect**
We value respect and provide an environment of inclusiveness, cooperation, and diversity.

**Responsibility**
We value responsibility and promote integrity, accountability, and excellence in teaching, learning, and services.

**Responsiveness**
We value responsiveness and facilitate personal, professional, and economic growth.

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On the Cover:
Wellmont Regional Center for the Performing Arts (Top)
Amanda Broome, Student (Bottom)
Our Mission...is about

ACCESS
We will help you achieve the American Dream – your dream.
Pursue your dream with us.

COMPLETION
If you start with us, we’re committed to helping you finish with us.
We commit to helping change your life for the better.

COMMUNITY
We serve the greater community.
We will be good stewards of the public trust, and we commit to being an economic driver in the region.

Mission
Northeast State is an open-access, public, comprehensive community college that advances the lifelong educational development of the residents of the region and strengthens the economic and social/cultural aspects of the community. To facilitate teaching, learning, service, and student success, the College provides innovative, high-quality, and relevant associate, certificate, and career-focused educational programs and services. Programming and comprehensive support services are offered through varied delivery systems and at multiple sites throughout its primary service area of Carter, Johnson, Sullivan, Unicoi, and Washington Counties. Within all aspects of its operations, Northeast State serves the public’s interest through the wise use of fiscal, human, and physical resources.

Our Vision
Northeast State shall be a premier learning-centered institution whose students and graduates are among the best-prepared individuals to meet current and emerging needs.
Dear Friends,

Thanks to you, our faculty, staff, students, business and community leaders, Northeast State is a great place to learn, work and succeed!

We experienced record growth in student enrollment over the last few years during the economic downturn. Now, as the economy is rebounding, our enrollment has adjusted accordingly. As the state of Tennessee focuses on performance and outcomes rather than just enrollment, our persistence and completion rates have soared. As we prepare for the future, the College mission and vision are summarized in the overriding themes of ACCESS, COMPLETION and COMMUNITY.

Throughout the past fiscal year, our faculty and staff have worked with our students and stakeholders to identify ways to streamline processes, develop student and employee talent and create ways to improve workforces throughout the region. As a result, we made some big changes at Northeast State:

- We launched the design and construction of the Emerging Technologies Complex, the largest capital project in Tennessee community college history.
- We opened our Northeast State at Bristol teaching site on May 6, 2013, where we have nine classrooms that are equipped with state-of-the-art computer-based instructional technology. The campus is located in the heart of Bristol, right on State Street and is one of our premier teaching facilities.
- We conducted a salary study of all full time employees, which will bring our employee starting pay up to comparable jobs in the market, including faculty positions, over the next three to four years, as our budget allows.
• We realigned our core administrative structure to help make us leaner and more efficient so that we can better focus on our students, academics and workforce solutions.
• We introduced a college developmental math curriculum “bridge” program that is expected to reach more than 900 students in 15 high schools in 2013-14 so that these students can receive a head start on their college career.
• Our focus on performance, sustainability and efficiency has resulted in a savings, such as our paperless workflow initiative, a savings of $30K last year, from a reduction in printing and copying!

Throughout Northeast Tennessee, we provide community college access to the more than 400,000 residents by offering courses in Blountville, Bristol, Kingsport, Johnson City, Gray, Elizabethton, Erwin, and Mountain City. In fact, we now have at least one teaching site within 20 to 30 miles of each resident, and all of our teaching sites provide college services and support. Here are additional things you should know:

• We have the lowest tuition cost of any higher education institution providing associate level degrees in the region.
• We offer a low student/teach ratio, taught by highly qualified faculty in accredited programs.
• Not only can students take courses at our various campuses or online, we also provide alternative schedules, open enrollment, mini-mesters and accelerated programs.

For those who want to begin an advanced degree with us, transfer to a four-year college, become certified in a specialty field or just have an interest in taking additional courses, we have completion options:

• Students can complete college-level courses through dual enrollment opportunities while in high school (around 600 annually).
• We have a strong placement rate for our graduates through our job placement service (estimated at 92 percent for fiscal year 2012-13).
• Students can complete certificates (one or two semesters) or degrees (four full-time semesters).
• We provide support services by caring faculty and staff through academic advisement, career planning, tutoring, help centers and social media.

We are committed to our community, and in return, we have launched strategic partnerships, improved training opportunities and enhanced student exposure to the performing arts:

• For every dollar invested in Northeast State, there is a $5.50 return. (Source: Fred Martin Associates)
• We are a community-focused College, with cultural events at the Wellmont Regional Center for the Performing Arts and our newly renovated auditorium on main campus, and workforce development opportunities at all teaching sites, with conference-type facilities on main campus and in Kingsport, and by providing short-term training and lifelong learning opportunities.
• Our business and industry partnerships provide support in developing state-of-the-art, current and relevant credit and customized courses and programs.

Through our new, streamlined approach to administration, we are making it easier for students to do business with us. As your community partner, we serve you and appreciate your trust in us. We invite you to review our Annual Report, visit our website or give us a call. We can’t wait to hear from you!

Janice H. Gilliam, Ed. D.,
President, Northeast State Community College
Strategic Goals
Increase accessibility to educational and public service programs

Strategic Goal 1

- Increased access to student support services by relocating Student Affairs offices at the main campus to one centralized and accessible location
- Expanded access to programs and services to the residents of Sullivan County and the City of Bristol as demonstrated through the opening of the Northeast State at Bristol teaching site at 620 State Street
- Increased by 24 percent the fall 2012 distance education enrollment as compared to fall 2011
- Increased access at the main campus through the completion of an atrium and front entrance project
- Supported access to higher education through the implementation of SAILS, a learning support program, in local high schools. The SAILS program will allow students to transition to College without requiring math remediation
- Promoted access to the College’s Web-based systems through the full implementation of MyNortheast
- Promoted the provision of high-quality, relevant programs to the citizens of the service area through the implementation of the new Automotive/Body/Collision Repair Associate of Applied Science Program
- Increased the enrollment of recent high school graduates who earned college credit prior to high school graduation by 12 percent over academic year 2011-12
- Transitioned from the GED Program to Community College Bridge Program
- Gained approval from the State of Tennessee for the development of an Emerging Technology Complex
- Increased enrollment at Northeast State at Kingsport by 11 percent as compared to fall 2011
- Facilitated access to higher education by welcoming East Tennessee State University as a partner at the Kingsport teaching site
- Increased dual enrollment at area high schools by 27 percent as compared to fall 2011
Strategic Goal 2

Promote student success through enhanced retention, graduation, and career development efforts

- Achieved 100 percent on the Tennessee Higher Education Commission Performance Funding Outcomes (Northeast State has met or exceeded the average score for 11 of the last 12 years)
- Exceeded the mean score on Proficiency Profile (Northeast State’s mean score was 441.2 as compared to the national average for similar community colleges of 438.3. The College has met or exceeded the average national score for community colleges for 11 of the last 13 years)
- Supported the goals of the Complete College Tennessee Act and exceeded the Tennessee Board of Regents community college persistence to graduation rate (The College has consistently surpassed the mean rate for TBR community colleges during the past 22 years)
- Fully implemented the third phase of STEP, the Strategies for Teaching Excellence Program, in which all full-time faculty participated
- Increased by 22 percent the 2012-13 academic award totals as compared to 2011-12
- Promoted access to training in the use of technology through the implementation of a help desk
- Implemented degree attainment efficiencies such as Prior Learning Assessments and Reverse Transfer Agreements with both private and public institutions of higher education
- Implemented the use of iPads in the classroom for select courses as a resource to students and to support success
- Increased student satisfaction scores at Northeast State at Kingsport from 91.5 percent (fall 2011) to 95 percent (fall 2012)
Strategic Goal 3

- Affirmed the quality of the Early Childhood Education Associate of Applied Science degree as demonstrated by the initial accreditation of the program by the National Association for the Education of Young Children
- Achieved a 92 percent job placement rate for applicable associate of applied science and certificate programs
- Attained or exceeded all specified program standards for the Public Safety and Justice Administration Associate of Applied Science as determined by external academic auditors
- Demonstrated the quality of Northeast State’s Electrical Technology Associate of Applied Science degree by meeting its previous score on the program’s major field test
- Validated the efficacy of specified Technical Education and Health-Related Professions associate of applied science degree programs as determined by the results of the Employer Satisfaction Survey
- Gained approval to offer 25-49 percent of the University Parallel Associate of Arts and Associate of Science programs at Northeast State at Johnson City
- Piloted a new administrative/non-academic unit self-study and assessment process to facilitate the institutional effectiveness process
- Implemented The Assessment Institute to promote college-wide buy in of the continuous improvement process
- Implemented DACUMs for numerous academic programs in order to ensure the curricula were aligned with the needs of local businesses and industries
- Facilitated the development of faculty and staff through professional development opportunities, such as through the provision of presentations and/or workshops by the following internationally renowned educational experts
  - Dr. Mark Milliron
  - Dr. Tom Angelo
  - Emma Morris
- Selected, in partnership with Eastman Chemical Company, as a finalist for the 2013 American Association of Community Colleges (AACC) Award of Excellence in the Outstanding College/Corporate Partnership category
- Embraced into the Northeast State community a new mascot, J.P. Bear (J.P. shall serve as a goodwill ambassador and will be used to raise awareness of/promote the College.)
- Awarded the Tennessee Alliance for Continuing Higher Education’s Non-Credit Programming Award for Excellence (The award was in recognition of Northeast’s Regional Center for Advanced Manufacturing initiatives.)
- Increased Workforce Solutions contact hours by 18 percent over academic year 2011-2012
Strategic Goal 4

- Finalized an updated master plan to guide long-term initiatives and growth
- Increased the utilization of paperless workflow through the Banner Document Management System for accounts payable
- Increased efficiencies through the implementation of Argos reporting and the placement of additional kiosks at off-campus locations
- Mitigated risks associated with the College’s Enterprise software system by conducting a risk assessment
- Supported the economic development/well-being of the region. Over the past five years, Northeast State’s operations provided an average of $90 million annually for the local economy
- Promoted safety and security through the addition of cameras at off-campus teaching sites
- Promoted the use of data in the decision-making process through the full implementation of iDashboards
- Increased fundraising opportunities through the implementation of the Because of You campaign and the annual Derby event in May
- Awarded a State of Tennessee Economic and Community Development Grant for $10M in support of initiatives related to the Regional Center for Advanced Manufacturing (RCAM)
- Increased efficiencies through the implementation of electronic resources, which included, but were not limited to, the addition of an electronic promotion/tenure database, SharePoint, and appointment schedulers
- Reaffirmed the organizational culture of the College through the development of three Values Statements:
  - Respect - We value respect and provide an environment of inclusiveness, cooperation, and diversity
  - Responsibility - We value responsibility and promote integrity, accountability, and excellence in teaching, learning, and services
  - Responsiveness - We value responsiveness and facilitate personal, professional, and economic growth
- Awarded a $180,000 Clean Tennessee Energy Grant to replace the HVAC system at the new Northeast State at Johnson City Teaching Site
- Commissioned a salary study, conducted by Centre Group Consultants (The Salary Compensation Plan was approved at the TBR Board meeting on June 21, 2013.)
- Promoted sustainability by partnering with Sullivan County for the development of a Recycling Center, located at Northeast State’s main campus
Highlights
Bridging the past and present, the Northeast State at Bristol teaching site – located in the historic City Central Building at 620 State Street in downtown Bristol - was unveiled in early May during a grand opening hosted by Northeast State and the Bristol TN/VA Chamber of Commerce.

As currently configured, the 16,000 square-foot facility has nine classrooms – all of which are outfitted with state-of-the-art computer-based teaching technology. In addition, there are several offices and conference rooms, as well as a student lounge.

Tennessee Lt. Gov. Ron Ramsey was on hand for the event and noted the facility “rivals anything in the state of Tennessee,” saying the teaching site would aid Gov. Bill Haslam’s Drive to 55 initiative to raise the number of Tennesseans who hold two- and four-year degrees to 55 percent by 2025.

Northeast State President Dr. Janice Gilliam said the College plans to offer two-year associate degrees, certificates, workforce development training, and GED/Adult Education at the site. Initial enrollment is estimated at 75 students for the summer term and 150-200 for the fall semester.

“It’s a truly historic day in an historic building and we are delighted to be in Bristol,” Gilliam said. “Our goals are about access, completion, and community and this facility plays an important role in our goal of having a teaching site within 20-30 miles of every citizen in the College’s service area.”

In addition, Northeast State officials are planning to offer an entertainment technology program that will mesh with Bristol’s “Birthplace of Country Music” brand. If approved by the Tennessee Board of Regents, the program would focus on equipping students with sound, lighting, and rigging skills, which could be used in performances, hotels, churches, theaters, and other related venues.

The College is also seeking partnerships with other area higher education institutions including Virginia Highlands Community College, King College, and East Tennessee State University.

The facility is the former H.P. King Building, which J. Allen Hurley, president of Vision, LLC and former CEO of Touchstone Wireless, purchased from the City of Bristol. Hurley, a Northeast State alumnus, has proceeded with plans to make the facility a downtown attraction. The building has multiple-sized venues for events and the 620 State Restaurant & Venue is located on the first floor.

“It’s a great day for Bristol, a great day for Northeast State, and a great day for the community,” Hurley said. “If you’re working a full-time job 8-10 hours a day and you have to drive 40 minutes one way to get to class – and then get someone to watch the kids – it makes it hard to go back to school. Now, Northeast State at Bristol changes that and makes access to education easy and convenient for students in the area.”
Northeast State Community College graduate Elizabeth “Beth” Ross, earned the prestigious Jack Kent Cooke Foundation Undergraduate Transfer Scholarship for 2013.

“It is a huge honor to receive this scholarship,” says Ross, of Blountville. “I am truly grateful to be recognized by the Jack Kent Cooke Foundation.”

Ross was chosen as one of only 73 scholarship recipients from more than 750 applications submitted to the Foundation from two-year colleges around the country. She is only the second Northeast State student to win this coveted scholarship.
The scholarship’s value is for up to $30,000 annually. The award covers a significant share of a student’s educational expenses including tuition, living expenses, books, and required fees for the final two to three years necessary to achieve a bachelor’s degree.

Ross distinguished herself by earning a 4.0 grade point average while pursuing her associate’s degree in Speech Communication. She served as Vice President of Scholarship for the Alpha Iota Chi chapter of Phi Theta Kappa International Honor Society, was a member of the President’s All-Academic Team, and served as Chief of Staff to the Governor for the Tennessee Intercollogeate State Legislature.

While at Northeast State, Ross seized the opportunities to grow personally and professionally. She enrolled in the Honors Program, joined Toastmasters, and served as student advisor to the 2012-2013 Northeast State Debate Team.

More impressive is how much Ross accomplished while battling a severe health problem – now in remission – that sapped not only her health but her self-confidence, too. She said returning to school seemed overwhelming when she first enrolled.

Ross credited professors Dr. Rick Merritt, Dr. Ruth Livingston, and Jane Honeycutt with helping develop her academic potential. Honeycutt, who also serves as Alpha Iota Chi chapter advisor, first met Ross two years ago after she enrolled in her Women’s Studies class.

“I had been out of college a long time when I came to Northeast State,” said Ross. “Jane really believed in me long enough for me to believe in myself.”

Honeycutt said Ross possessed all the academic and leadership tools to succeed. The only thing she needed was a boost of confidence.

“I just wanted to give her some confidence back,” said Honeycutt. “She has the determination to do well at so many things; it has been a pleasure to see her find herself.”

Ross was accepted to Columbia University and she plans on pursuing her bachelor’s degree in Human Rights. Ross also worked part-time with the Northeast State Foundation where she serves as the Coordinator of Alumni Affairs and helps with fundraising.

“I love Foundation work so much,” Ross said. “I especially like working with our Executive Director, Dr. Heather Cook, who has been a mentor to me. She has a heart for service and has been a great example for me to follow.”

Honeycutt said Ross raised the chapter’s profile with her leadership at the regional and national level. The chapter won several awards and Ross won 1st place as top officer in the state at Phi Theta Kappa’s Regional Convention held in April. Regional Phi Theta Kappa officials were so impressed with Ross that they named her a regional vice president at-large purely on her leadership abilities for her chapter.

“Honestly, she’s taught me a lot,” said Honeycutt of Ross. “A great deal of the regional and national success the chapter had this year resulted from her leadership.” Ross also served as president of the student organizations A Toast to Education and the Argumentation and Debate Society. She graduated summa cum laude in the spring.
Gov. Haslam announces funding for Emerging Technologies Complex

Gov. Bill Haslam visited the Northeast State campus in February to announce $35 million in funding for the College’s Emerging Technologies Complex.

The facility will accommodate Business and Advanced Technologies programs such as computer science, business management, office administration, automotive service, motorsports, electrical, HVAC, electromechanical, manufacturing engineering, machining, engineering design, and welding and metal fabrication.

Planning for new programs includes culinary arts, entertainment technology, complex construction, energy specialist, health informatics (as part of Office Administration Technology), and horticulture/agriculture. All new programs would have to be developed, and approved by TBR.

Northeast State’s main campus has a significant need for more space, as indicated by the 2013 Master Plan. By fall 2016, it is projected the College will need more than twice the amount of space than currently available on the Blountville campus. Lab space needs are also projected to grow at a faster rate than classroom space needs, likely due to increasing needs for technology in the classroom and the projected increase in enrollment in technical education courses.

The building is the single largest building project ever undertaken by the Tennessee Board of Regents. The complex is estimated to have nearly 117,000 of gross square footage and will replace the oldest buildings on campus, which were built in the 1960s and early 1970s. The current inadequate and outdated facilities are beyond restoration and will be demolished.

Under TBR and THEC guidelines, community colleges must provide a 10 percent local match for capital outlay projects, with Tennessee Technologies Centers and universities providing a 5 percent and 25 percent match, respectively.
“Efforts will focus on state-of-the-art labs, classrooms, technology, and equipment to stay on the forefront of educational instruction,” Dr. Gilliam said. “The College is planning for additional facilities that will enhance student learning and engagement to support retention and student success. These initiatives will promote the basic pillars of our mission and the Complete College TN Act, ACCESS, COMPLETION, and COMMUNITY.”

Gov. Haslam said the complex will dovetail with his “Drive to 55” initiative, a campaign to raise the number of Tennesseans who hold two- and four-year degrees to 55 percent by 2025. Currently, only 32 percent of residents have earned a college degree. He noted that projections show 55 percent of all new jobs will require a degree.

“The focus on emerging technologies is where we have to be going as a state,” Gov. Haslam said. “We’re not just here because it was Northeast State’s turn to be funded or that Lt. Gov. Ron Ramsey lives down the road. We’re here because this project fits with what we’re trying to do.”
Phi Theta Kappa Chapter earns national awards

The College’s chapter of Phi Theta Kappa International Honor Society scored major awards at the PTK Annual Convention held last spring in San Jose, Calif. Out of 1,400 Phi Theta Kappa chapters worldwide, Alpha Iota Chi was recognized among the top 100 chapters based on the judging scores received on their College Project and Honors in Action Project award applications.

“These students exemplify leadership and pursuit of excellence,” said Jane Honeycutt, advisor for the chapter and Northeast State associate professor of English and Women’s Studies. “They set high standards for themselves and the chapter and worked diligently to develop and implement meaningful projects.”
Alpha Iota Chi’s college project, The President’s Student Leadership Academy, was chosen among the top 30 projects submitted for consideration. The Academy formed last fall bringing together students nominated for their leadership potential by faculty and staff. Students spent the fall and spring semesters involved in group dynamics and breakout sessions to learn more about themselves and each other.

The chapter’s vice president of Scholarship, Elizabeth Ross, was recognized as one of the top 30 Phi Theta Kappa officers in the nation. Ross won 1st Place as Most Distinguished Chapter Officer in the state at the regional convention in February. Her colleague and vice president of Communication, James Wagner, took 4th Place in the same category.

Honeycutt was also named as one of the top 30 Phi Theta Kappa Advisors in the nation. As chapter advisor and director of the Northeast State Honors Program, Honeycutt works with Alpha Iota Chi and Honors Program students on a variety of projects. The Alpha Iota Chi chapter and student members have been consistently recognized for their achievements under Honeycutt’s guidance.

Northeast State President Dr. Janice Gilliam received the Shirley B. Gordon Award of Distinction. President Gilliam was one of only 30 college presidents recognized with the Gordon Award, ranking her among Phi Theta Kappa’s most distinguished college presidents.

At the Tennessee Regional Convention held in February, Alpha Iota Chi won 1st Place as Most Distinguished Chapter of Phi Theta Kappa in the state and 1st Place for the Most Distinguished College Project for The President’s Student Leadership Academy. Honeycutt also received the 1st Place award as Most Distinguished Faculty Advisor in the state.

Honeycutt attributed the chapter’s year-long success to student leadership provided by Anne Rowell, chapter president; Ross; Hope Nunn, vice-president of Leadership; Wagner; Sharon Woods, secretary; and Heather Blair, treasurer.
Northeast State was among a select group of colleges noted by the American Association of Community Colleges as a finalist for the 2013 AACC Award of Excellence in the Outstanding College/Corporate Partnership category.

The awards are part of a prestigious new program designed by AACC to recognize innovation and promising practices among two-year colleges nationwide. The award ceremony was held in April during the AACC’s annual convention.

The AACC selected Northeast State Community College and Eastman Chemical Company as finalists for the college/corporate partnership award.

“This prestigious honor puts Northeast State in the vanguard of community colleges nationwide, distinguishing it as a model of progressive practice and innovation,” said Dr. Warren G. Bumphus, AACC president.

The AACC nomination noted several Northeast State/Eastman collaborations including:

- Creation of 10 web-based courses in support of the chemical process operations program. The curriculum was developed using subject matter experts from...
Eastman who collaborated with a software development team located at Northeast State’s Regional Center for Advanced Manufacturing (RCAM).

• Development of scholarships for students majoring in advanced manufacturing fields. Eastman played a vital role in establishing the College’s Workforce Development Scholarship in 2008. The scholarship has awarded funds to more than 380 students majoring in electrical technology, electromechanical technology, machine tool technology, welding/metal fabrication, and chemical process operations. Since the start of the program, 231 students have graduated from Northeast State.

• Development and construction of the RCAM. In partnership with the Tennessee Department of Economic and Community Development; Eastman, Domtar, the Kingsport Chamber of Commerce, the City of Kingsport, and Northeast State formed the Advanced Manufacturing Partnership (AMP) to establish RCAM, a 26,000 square-foot facility that combines classroom, online, and hands-on instruction in advanced manufacturing skill areas. Operating under a shared leadership model between Eastman, Northeast State, and AMP, RCAM opened in fall 2009 with about 150 students and now enrolls over 400.

“IT was an honor to be in the top five out of 1,200 colleges in the U.S.,” said Northeast State President Dr. Janice Gilliam, “Our real reward is the partnership with Eastman; you cannot find a better community-oriented organization.”

The American Association of Community Colleges is a national organization representing 1,200 community, junior and technical colleges, and their 13.5 million students.
Financial Summary 2012-2013

Liquidity Ratio
Total Current Assets, Net....................................................... $ 12,259,261.75
Total Current Liabilities...................................................... 5,709,603.25

Operating Expenses - Natural Classification
Salaries and wages.............................................................. $ 18,405,425.14
Benefits............................................................................... 7,287,748.57
Utilities, supplies, and other services................................ 11,078,823.82
Scholarships and fellowships.............................................. 8,901,715.75
Depreciation expense.......................................................... 2,249,979.05
Total Operating Expenses.................................................. 47,923,692.33

Total Revenues
Net Tuition and Fees........................................................... $ 10,275,443.13
Auxiliary............................................................................... 245,550.76
Operating Grants and Contracts........................................ 3,258,493.20
Other Operating Revenues.................................................. 29,516.94
Sales and services of educational activities......................... 47,535.33
Sales and services of other activities................................. 254,001.54
State Appropriations.......................................................... 13,059,344.50
Gifts.................................................................................... 24,173.04
Non-Operating Grants and Contracts................................. 17,189,098.99
Investment Income............................................................. 30,656.81
Capital Appropriations....................................................... 206,525.17
Capital Grants and Gifts.................................................... 121,000.00

Expenses
Instruction.............................................................................. $ 17,391,901.17
Public Service........................................................................ 299,820.11
Academic Support............................................................... 3,821,906.52
Student Services................................................................. 4,882,329.46
Institutional Support............................................................ 4,755,062.85
Physical Plant......................................................................... 5,620,977.42
Scholarships and Fellowships............................................ 8,901,715.75
Depreciation Expense.......................................................... 2,249,979.05
The college’s ratio of current assets to current liabilities is 2:35:1 at June 30, 2013.
Foundation
Wow-We have had another great year as follows:

- **BECAUSE OF YOU CAMPAIGN**
  - Increased campaign total dollars from $54,000 in 2011 to $156,000 in 2012
  - Increased faculty/staff participation from 56% - 60%
  - Started internal grant process for campus programs through Because Of You efforts
  - Innovation grant winner – TRiO for training mentors/tutors

- **EDUCATE AND GROW SCHOLARSHIP PROGRAM**
  - $200,000 from Sullivan County for Educate and Grow
  - $46,000 from City of Kingsport for Kingsport Achieves
  - $25,000 from Washington County for Educate and Grow
  - $15,000 for Carter County Educate and Grow

- **STARTED 13 NEW SCHOLARSHIPS**

- **INDUCTED 7 MEMBERS INTO THE PRESIDENT’S TRUST**
  - Johnson City Development Authority
  - Northeast State Honors Program
  - Mountain States Health Alliance
  - Pearson Education
  - President Janice Gilliam
  - Reverend Charles Charlton
  - Scholars Foundation

- **RECEIVED $124,400 IN IN-KIND DONATIONS**
  - $110,000 from Volkswagen Group of Chattanooga, TN
  - $12,000 from Johnstone Supply
  - $12,400 from Dr. Louise Dickson

- **THE DERBY – SPRING FUNDRAISER**
  - Raised over $40,000
  - Photo website received over 8,000 views
  - Facebook page reached over 1,000 views

- **ALUMNI AFFAIRS (beginning Jan 3, 2013)**
  - Reached over 4,000 alumni via social media
  - Made contact with nearly 1,000 alumni through visits and campus events
  - Created an alumni advisory council
  - Improved the Outstanding Alumni Award process

- **GOVERNOR HASLAM RELEASED $35 MILLION FOR EMERGING TECHNOLOGIES COMPLEX**
  - This only highlights this past year’s accomplishments. These accomplishments are a reflection of the dedicated and very bright faculty, staff, and board that we are fortunate to have. The leadership of these groups is led by our President Dr. Janice Gilliam and our Executive Director Dr. Heather Cook.

  Dr. Gilliam sets the tone and gives the servant leadership that inspires these successes. Dr. Cook executes, encourages and gets it done for our foundation. Our board gives good direction and support of their efforts.

As we enter 2014 and the challenge of our 50/50 campaign, “Celebrating a Legacy of Excellence”, we will need to continue building on our past successes.

I am confident we can do this.

Sincerely,

A. Lee Shillito
Northeast State Foundation Chair, 2012-13
Foundation Awards

Sandra Gardner
Academic Advisor, Student Success Center, Distinguished Administrative/Professional Staff Award Recipient

From my time at Northeast State, I have been fortunate enough to explore countless interests and find which suits me best; I could not have done this had it not been for Sandra Gardner. As my mind changed from semester to semester as to what I wanted to major in, I found myself nearly ready to transfer without completing a degree. I worked with several teachers who tried to “advise” me by hurriedly putting me in whatever classes the curriculum guide said. With no idea what to do, I called Mrs. Gardner. As students were rushing to add and drop classes, her office was completely booked; however, she used her personal time to meet with me during her lunch break! Even though we were officially on her time, she still took the time to listen to my interests and patiently helped me find the perfect fit. Now, I am proud to say I will attain not one but two associate degrees largely in thanks to her patience and dedication.*

Jim Kelly
Associate Professor of History, Distinguished Faculty Member

Jim Kelly works tirelessly to see it that his students learn. He never turns students away when they come to him with questions or just to visit him, which they do often. Many of my own students sing his praises, and when he comes each year to do an annual presentation in my class, my students tell me that it is one of their favorite class days of the semester because he is so knowledgeable on the subject, entertaining, and engaging. Some of those students even visit him and have formed friendships with him based on that class. He is constantly reading about, and looking for new innovative ways of helping students learn and get prepared for the future. His rejection of tired, outdated methods of teaching are much to his credit, and his chosen methods have not only helped students learn much more about their subjects, but they have also made them excited about learning.*

*Quotes are from nomination materials.
David Lewis
Lab Assistant, Science,
Distinguished Support Staff Award Recipient

The man can repair, fix, create, remodel, improvise, develop, or build almost anything he is asked! His expertise not only enhances efficiency in science instruction, but it also brings cost-savings. Rather than hiring an expensive outside company, he has learned to perform our ongoing microscope repairs. It is amazing to watch his excitement as he removes remaining but usable components from old, worn-out microscopes and basically rebuilds functional ones from the spare parts. Obviously, his service to the Science Division is invaluable, but another of his defining characteristics is his pleasant demeanor. As busy and hectic as a day in a science lab might be, he is always kind, respectful, and thoughtful. In fact, rather than making the usual well-wishes for a good day, a question he frequently asks is, “How can I help you have a good day?” And he really means it!*

Beth Ross
Outstanding Student Award Recipient

Northeast State student Beth Ross was one of 73 students nationally to earn the Jack Kent Cooke Foundation’s 2013 Undergraduate Transfer Scholarship. She is only the second Northeast State student to win this coveted scholarship. The scholarship provides up to $30,000 per year for up to three years to community college students who are nominated by their schools based on a number of factors including academic excellence and financial need. She was recently accepted into Columbia University and plans to major in Human Rights. Ross graduated summa cum laude in May with an associate of science degree in Speech Communication. She is a member of the Phi Theta Kappa Honor Society, the Northeast State Scholars Foundation, and the President’s All-Academic Team.

*Quotes are from nomination materials.
Northeast State alumnus Dr. David Long, ’92, received the Outstanding Alumni Award for 2013. Long serves as assistant director of the Auckland Bioengineering Institute and Department of Engineering Science at the University of Auckland in New Zealand. David Long graduated with a bachelor of science in Mechanical Engineering from Tennessee Technological University, and Master of Science and Ph.D. degrees in Mechanical Engineering from the University of Illinois at Urbana-Champaign. After completing his Ph.D., he was a post-doctoral fellow in the Department of Biomedical Engineering at Duke University where he was awarded a Ruth L. Kirschstein National Research Service Award from the U.S. National Institutes of Health. He joined the University of Auckland in May 2009.
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*Deceased*
## Unaudited Statement of Net Assets, June 30, 2013

### ASSETS
- Cash and cash equivalents: $800,198.16
- Short-term investments: $4,192,202.54
- Investments: $4,016,417.28
- Accounts and grants receivable: $657,391.18
- Pledges receivable: $49,350.61
- Capital assets: $2,989,640.53
- Other assets: $17,530.62
- **Total assets**: $12,722,730.92

### LIABILITIES
- Accounts payable: $18,077.68
- **Total liabilities**: $18,077.68

### Unaudited Statement of Revenues, Expenses, and Changes in Net Assets, June 30, 2013

#### REVENUES
- Operating Revenues:
  - Gifts and contributions: $496,577.27
  - Endowment income (per spending plan): $286,577.60
  - Governmental grants and contracts: $657,114.22
  - Sales and services of educational departments: $3,025.16
  - **Total Operating Revenues**: $1,443,294.25

#### EXPENSES
- Operating Expenses:
  - Utilities, supplies, and other services: $102,002.37
  - Scholarships and fellowships: $498,733.85
  - Depreciation expense: $74,587.57
  - Payments to or on behalf of Northeast State: $145,173.04
  - **Total Operating Expense**: $820,496.83
  - Operating Income/(loss): $622,797.42

#### NONOPERATING REVENUES/(EXPENSES)
- Investment income: $757,131.16
- Capital grants and gifts: $121,000.00
- Additions to permanent endowments: $38,869.50
- **Total Non-operating and other revenues**: $917,000.66

### NET ASSETS - BEGINNING OF YEAR
- $11,164,855.16

### NET ASSETS - END OF YEAR
- $12,704,653.24
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Northeast State is an AA/EEO employer and does not discriminate on the basis of race, color, national origin, sex, disability or age in its program and activities. The following person has been designated to handle inquiries regarding the non-discrimination policies: Special Assistant to the President, Equity & Compliance, Northeast State Community College, P.O. Box 246, Blountville, TN 37617, 423.354.5255.

Northeast State is accredited by the Southern Association of Colleges and Schools Commission on Colleges to award the associate degree. Contact the Commission on Colleges at 1866 Southern Lane, Decatur, Georgia 30033-4097 or call 404-679-4500 for questions about the accreditation of Northeast State.

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